

Empanelment of IT and O/S Firms for Providing Manpower on Service Charge/ Rate Contract Basis

Corrigendum #1: Empanelment of IT and O/S Firms for Providing Manpower on Service Charge/ Rate Contract Basis

Pre-Qualification Criteria: Point No. 2 in the pre-qualification criteria will stand modified as shown below:

Sl. No.	Eligibility Conditions	Documentary Proof to be submitted
2.	The Lead Bidder should have a Registered/ Branch Office anywhere in Tamil Nadu in operation for more than 3 years as of November 30, 2021	Address proof: <ul style="list-style-type: none"> • telephone bill/ EB Bill (one bill for half a year for the past 3 years) • Rental agreement/ lease agreement for all three years.

Section 3.5: Firm Credentials: Point No. 2 will stand modified as shown below:

Sl. No.	Evaluation Criteria	Max Points	Criteria for Awarding Points
2	No. of resources deployed of an IT profile in Government departments in the past 3 years in any of the southern states (TN, Kerala, AP, Telangana and Karnataka)	10	a. 5 resources: 2 points b. > 5 to 10 resources: 4 points c. > 10 resources: 7 points d. If the posts were provided in a State Education Department/ or any PSU/ Board of any of the states, the bidder will get additional 3 points.

Key Personnel (Section 3.6): Relevant CVs (Nos. 17 to 21) modified as below:

Sl. No.	Role	Skills Required	Indicative No. of Resources (No. of CVs to be provided)
17	Senior IT Consultant and Architect	<ul style="list-style-type: none"> • A Senior IT Consultant and Architect, with 20 Plus years of work experience, with deep expertise in designing and implementing large-scale application Infrastructure and managing large IT projects and IT teams. • Should have good experience in Cloud-based architectures, Serverless environments and complete DevOps Operations in AWS-based services. • Should have good expertise in AWS-based Database Operations. • Should have good experience in Education Sector. • Should have expertise in Microservices based solutions and other cloud-based services. • Should have worked in at least 1 Significant large-scale IT Application project in the Governments of any of the five southern states. Preferable in Education Sector. 	As per need

Sl. No.	Role	Skills Required	Indicative No. of Resources (No. of CVs to be provided)
18	Senior Project Management Consultant	<ul style="list-style-type: none"> • A Senior Project Management Consultant having 10-15 Years of work experience with at least 5 years in the development and implementation of IT Projects covering products and services. Should have experience in business process analysis, customer requirement gathering, and managing large-scale IT Projects through the entire project life cycle. • Should have expertise in Database Designs and a good understanding of AWS Cloud-Based Services. • Should have good experience in Education domain. • Should have worked in at least 1 Significant large-scale IT Application project in the Governments of any of the five southern states. Preferable in Education Sector. 	As per need
19	M/c Learning Engineer	<ul style="list-style-type: none"> • Machine learning engineers should have 2-3 Years' experience and expertise in creating programs and algorithms that enable machines to take actions without being directed. • Should have a deep understanding of the following skills computational statistics, mathematical optimisation, data mining. Should have good exposure to Machine Learning programs and tools such as Scikit-learn, Tensor flow, PyTorch, etc. • Should have worked in at least 1 Significant large-scale IT Application project in the Governments of any of the five southern states. 	As per need

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SI. No.	Role	Skills Required	Indicative No. of Resources (No. of CVs to be provided)
22	Content Development Specialist	<ul style="list-style-type: none"> • Experience: 2 to 3 years • Language Proficiency: English (Read, Write), Tamil (Read, Write) • The applicant must have hands-on experience in creating the following artefacts in both English and Tamil: <ul style="list-style-type: none"> ○ Articles/ blog posts. ○ Creating website content for new launches. ○ Social media content. ○ Prepare user guides for Websites/ Mobile apps. • The successful candidate should also be detail-oriented and committed to meeting tight deadlines. • Preference: Candidates with a strong writing portfolio, bachelor's degree in Arts and relevant work experience. • Note: The Authority may, if required, seek a portfolio of the candidate prior to selection/ short listing. 	As per need
23	Digital Content (Design) Creator	<ul style="list-style-type: none"> • Experience: 2 to 3 years • Language Proficiency: English (Read, Write), Tamil (Read, Write) • Technical Skills: Adobe Photoshop, Adobe Illustrator, Camtasia Studio or any equivalent software to create/edit videos and animations for training and educational purposes. • Description: A talented professional who can be very creative and come up with Videos or design creative posters to promote new education schemes and services via social media and department websites. • The candidate must have hands-on experience in: <ul style="list-style-type: none"> ○ Designing creative posters that can be posted on social media platforms. ○ Creating training videos using any video editor such as Camtasia. ○ Optimise content for websites and social media platforms. ○ Collaborate with the content writer and provide necessary artefacts to create the right content. ○ Manage the social media platforms such as Facebook, Instagram, Twitter and more. ○ Detail orientation. 	As per need

SI. No.	Role	Skills Required	Indicative No. of Resources (No. of CVs to be provided)
		<ul style="list-style-type: none"> • Preference: Experience in Education Domain. • Note: The Authority may, if required, seek a portfolio of the candidate prior to selection/ short listing. 	
24	Digital Marketing Professional	<ul style="list-style-type: none"> • Experience: 2 to 3 years. • Language Proficiency: English (Read, Write), Tamil (Read, Write) • Description: The ideal candidate must have hands-on experience in the following areas: <ul style="list-style-type: none"> ○ Optimize content for the website and social media platforms. ○ Work with various content formats such as blogs, videos, audio podcasts and so on. ○ Manage the social media platforms such as Facebook, Instagram, Twitter and more. ○ Search engine optimization; understanding of Page Ranks, Key Words, targeted social media campaigns etc. ○ Identify trends and insights in digital marketing. • The successful candidate should also be detail-oriented and committed to meeting tight deadlines. • Preferred: Experience in Education domain. • Preference will be given to those with a bachelor's degree in marketing or a related field. • Note: The Authority may, if required, seek a portfolio of the candidate prior to selection/ short listing. 	As per need

**Empanelment of IT and O/S Firms for Providing Manpower on Service Charge/ Rate Contract Basis
Response to Pre-bid Queries/ Corrigendum – 1**

UNWIND LEARNING LABS PRIVATE LIMITED

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
1	Pg. 13; Pt. B/11	EMD: Rs. 50,000 in the form of DD/ Bank Guarantee/ NEFT transfer.	<ul style="list-style-type: none"> Please provide exemption for MSME & NSIC Companies. 	<ul style="list-style-type: none"> Please submit your Udyam Registration certificate for this exemption.

LEARNING SPIRAL

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
1	Pg. 2; Pt. 11	<ul style="list-style-type: none"> Earnest Money Deposit (Original in Physical Copy). 	<ul style="list-style-type: none"> Is there any exemption for EMD for MSE/ SSI companies? 	<ul style="list-style-type: none"> Please submit your Udyam Registration certificate to claim this exemption.
2	Pg. 3; Pt. 2	<ul style="list-style-type: none"> All Bidders should have a Registered/ Branch Office anywhere in Tamil Nadu in operation for more than 3 years as of November 30, 2021. 	<ul style="list-style-type: none"> Does “all bidders” imply all companies in the consortium. Here it is required: Address proof for telephone bill/ EB Bill – one bill for half a year for the past 3 years be submitted We request that rental bills/ Agreements etc. be allowed as well. 	<ul style="list-style-type: none"> Modified to “The Lead Bidder should have a Registered/ Branch Office anywhere in Tamil Nadu in operation for more than 3 years as of November 30, 2021”. Rental agreement/ Lease agreement may also be submitted as proof.
3	Pg. 3; Pt. 3	<ul style="list-style-type: none"> The Lead Bidder should have to have its primary business operations in IT Software Development in Chennai. “Since all parties involved in the consortium should have branch offices, operational offices with business been done with Government prescribed”. 	<ul style="list-style-type: none"> Request for the waiver of the condition. 	<ul style="list-style-type: none"> Not accepted.
4	Pg. 3; Pt. 6	<ul style="list-style-type: none"> Lead Bidder shall submit proof of having carried out at least one project worth Rs. 25 lakhs (excluding taxes) in India, in any one of the 	<ul style="list-style-type: none"> Request for the clause be amended such that “<i>any one bidder in the consortium should have carried out similar works as mentioned.</i>” 	<ul style="list-style-type: none"> Not accepted.

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
		past three years as on November 30, 2021.		
5	Pg. 3; Pt. 7	<ul style="list-style-type: none"> Lead Bidder should have carried out at least 5 projects involving the deployment of IT resources with departments in the GoTN in the last 4 years (2017-18, 2018-19, 2019-20, 2020-21). 	<ul style="list-style-type: none"> Request for the clause be amended such that <i>“any one bidder in the consortium should have carried out similar works as mentioned.”</i> 	<ul style="list-style-type: none"> Not accepted.
6	Pg. 3; Pt. 8	<ul style="list-style-type: none"> Lead Bidder should have deployed at least 10 resources of an IT profile in Government departments in the past 3 years in TN. 	<ul style="list-style-type: none"> Request for the clause be amended such that <i>“any one bidder in the consortium should have carried out similar works as mentioned.”</i> 	<ul style="list-style-type: none"> Not accepted.
7	Pg. 3; Pt. 9	<ul style="list-style-type: none"> Any consortium member should have deployed at least 10 Accountants in Government/ Private organizations in the past three years; where the deployed resources have remained at the client site for at least 12 months. 	<ul style="list-style-type: none"> Request for the clause be amended such that <i>“any one bidder in the consortium have carried out similar works as mentioned.”</i> 	<ul style="list-style-type: none"> Not accepted.

SMARTFOCUS EDUCATION PVT LTD.

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
1	Pg. 12; Pt. 3.5.2	<ul style="list-style-type: none"> Heading: Under heading “No. of resources deployed”. Clause: “No. of resources deployed of an IT profile in Government departments in the past 3 years in Tamil Nadu.” 	<ul style="list-style-type: none"> Why it is specific for Tamilnadu deputation alone? Why can't an eligible vendor with national level deputation not eligible? This marking criterion directly favours the existing vendor- in TN, there is only one edu dept and there are only 3 vendors who has worked with the department to deploy manpower. 	<ul style="list-style-type: none"> The bidders with presence in South India, resource availability, salary structures, language considerations, maturity of IT systems etc. are vastly different across the country. Pl. see below for change.
2	Pg. 12; Pt. 3.5.2	<ul style="list-style-type: none"> Heading: “No. of resources deployed”. Clause: “If the posts were provided in a 	<ul style="list-style-type: none"> Contradicting mentions/ lack of clarity: Main clause says- “Govt of Tamilnadu”, while the marks 	<ul style="list-style-type: none"> Clause 2 modified to: No. of resources deployed of an IT profile in Government

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
		State Education Department, the bidder will get additional 3 points.”	category says “State education department”. <ul style="list-style-type: none"> Change to common norms – “<i>Any department, across India</i>”. 	departments in the past 3 years in any of the southern states (TN, Kerala, AP, Telangana and Karnataka). <ul style="list-style-type: none"> Criteria for Awarding Points, 2(d) modified to: If the posts were provided in a State Education Department/ or any PSU/ Board of any of the states, the bidder will get additional 3 points.
3	Pg. 16; Pt. 3.6.1	<ul style="list-style-type: none"> Heading: Project Associate. Clause: “Preferable to have working experience with Government Schools for about two years through full-time volunteering or Fellowship programs like Teach for India, etc.” 	<ul style="list-style-type: none"> What value addition does this bring? If the project associate has handled LMS/ Education dept project, then it should be more than enough to understand the requirements. Request to change to “<i>Experience in handling LMS, School management projects</i>”. 	<ul style="list-style-type: none"> The clause referred to is only a “Preference”. Further, an associate who has handled a LMS project would have experience vastly different from one who has spent two years in a rural school and brought that experience into IT design/ development.
4	Pg. 16; Pt. 3.6.17	<ul style="list-style-type: none"> Heading: Senior IT Consultant. Clause: Should have worked in at least 1 Significant large-scale IT Application project in the Government of Tamil Nadu Department. Preferable in Education Sector. 	<ul style="list-style-type: none"> Tamilnadu has only one education department. If preference is given for people worked in the department, it means the tender is created to favour existing vendor. Request to change to common norms – “<i>any department, across India</i>”. 	<ul style="list-style-type: none"> Modified to: Should have worked in at least 1 Significant large-scale IT Application project in the Governments of any of the five southern states. Preferable in the Education Sector.
5	Pg. 16-17; Pt. 3.6.17	<ul style="list-style-type: none"> Heading: Senior Project Management Consultant. Clause: Should have worked in at least 61 Significant large-scale 	<ul style="list-style-type: none"> Tamilnadu has only one education department. If preference is given for people worked in the department, it means the tender is created to favour existing vendor. 	<ul style="list-style-type: none"> Modified to: Should have worked in at least 1 Significant large-scale IT Application project in the Governments of

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
		IT Application project in the Government of Tamil Nadu Department, Preferable in the Education Sector.	<ul style="list-style-type: none"> Request to change to common norms - “any department, across India”. 	<ul style="list-style-type: none"> any of the five southern states. Preference will be given to projects in the Education Sector.
6	Pg. 17; Pt. 3.6.19	<ul style="list-style-type: none"> Heading: Machine Learning Engineer. Clause: Should have done at least 1 Machine Learning Project in the Government of Tamil Nadu Department. 	<ul style="list-style-type: none"> Request to change to common norms - “any department, across India”. 	<ul style="list-style-type: none"> Modified to “Should have done at least 1 Machine Learning Project with any of the five Southern state government departments”.

INTERLACE INDIA

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
1	Pg. 5; Pt. 1.1.1	<ul style="list-style-type: none"> Heading: Introduction. Clause: Any consortium member should have deployed at least 10 Accountants in Government/ Private organisations in the past three years; where the deployed resources have remained at the client site for at least 12 months. 	<ul style="list-style-type: none"> As per the tender requirement, the requirement predominately for IT resources. Hence kindly request you to wavier this clause. This enables you to get more competitive bidder. 	<ul style="list-style-type: none"> Not accepted.
2	Pg. 12; Pt. 3.5	<ul style="list-style-type: none"> Heading: Firm Credentials. Clause: No. of projects carried out in staffing of IT resources with State Governments. 	<ul style="list-style-type: none"> Kindly request you to modify as " No. of projects carried out in staffing of IT resources with State/ Central Governments". 	<ul style="list-style-type: none"> Not accepted.
3	Pg. 12; Pt. 3.5	<ul style="list-style-type: none"> Heading: Clause: No. of resources deployed of an IT profile in Government departments in the past 3 years in Tamil Nadu. <ul style="list-style-type: none"> a. 5 resources: 2 points b. >5 to 10 resources: 4 points 	<ul style="list-style-type: none"> Kindly request you to modify as the criteria for awarding point as <ul style="list-style-type: none"> a. 5 resources: 3 points. b. >5 to 10 resources: 7 points c. > 10 resources: 10 points. 	<ul style="list-style-type: none"> Clause 2 modified to: No. of resources deployed of an IT profile in Government departments in the past 3 years in any of the southern states (TN, Kerala, AP, Telangana and Karnataka).

Sl.	Pg. & Pt. No.	Existing Clause	Clarification/ Proposed Change	Response
		<ul style="list-style-type: none"> — c. > 10 resources: 7 points — d. If the posts were provided in a State Education Department, the bidder will get additional 3 points. 		<ul style="list-style-type: none"> • Criteria for Awarding Points, 2(d) modified to: If the posts were provided in a State Education Department/ or any PSU/ Board of any of the states, the bidder will get additional 3 points.
4	-	<ul style="list-style-type: none"> • General Query: 	<ul style="list-style-type: none"> • Would like to have clarity on the below - "<i>What if the CVs provide during bid submission is not there with bidder at the time awarding work order</i>". 	<ul style="list-style-type: none"> • Following clause is added in Form 4E (Sl. 14) of the CV.: "I consent to have my CV included in the proposal". • No other change is accepted.
5	Pg. 18; Pt. 3.8	<ul style="list-style-type: none"> • Heading: Selection, Deployment and Management of Resources. • Clause: 3.8.1 - Bidder should have a resource pool/ resource bank to arrange a sufficient number of resources within a short notice (7 days) to the Authority for selection and approval of candidates. 	<ul style="list-style-type: none"> • Kindly request you consider mobilization period for resource deployment up to 75 days from the date of work order. 	<ul style="list-style-type: none"> • Modified to: Bidder should have a resource pool/ resource bank to arrange a sufficient number of resources within a short notice (30 days) to the Authority for selection and approval of candidates.
6	Pg. 17; Pt. 3.6	<ul style="list-style-type: none"> • Heading: Key Personnel. • Clause: 3.6.2 - The Bidder would be expected to provide the number of CVs mentioned in brackets in the table above (in the last column) as part of their bid for evaluation. Since the total number of CVs to be included. 	<ul style="list-style-type: none"> • Kindly request you to consider 15 CVs to be submitted during bid submission instead of 30 CVs. 	<ul style="list-style-type: none"> • There is considerable work to be carried out in the department and hence the resource deployment will need to be as suggested. • Therefore, without adequate resources on rolls, it will delay the deployment. • Hence, no change is made in the number of CVs.