



## **REQUEST FOR PROPOSAL**

**RfP No: 3757/A11/MS/SS/2022**

### **Selection of firms for Developing a Management System Application for Model Schools in Tamil Nadu**

Department of School Education,  
Government of Tamil Nadu

DPI Campus, College Road,  
Nungambakkam, Chennai, Tamil Nadu 600006.  
Phone: 044-28278068  
E-Mail: spd.ssatn@gmail.com

Issued on: 30-September-2022

---

## **TABLE OF CONTENTS**

<b>Disclaimer</b> .....	<b>7</b>
<b>Section 1. Instructions to Bidders (ITB) and Data Sheet</b> .....	<b>8</b>
<b>A. GENERAL PROVISIONS</b> .....	<b>8</b>
1. Definitions.....	8
2. Introduction.....	9
3. Conflict of Interest.....	9
4. Unfair Competitive Advantage.....	10
5. Corrupt and Fraudulent Practices.....	10
6. Eligibility.....	11
<b>B. PREPARATION OF PROPOSALS</b> .....	<b>11</b>
7. General Considerations.....	11
8. Cost of Preparation of Proposal.....	11
9. Language.....	11
10. Documents Comprising the Proposal.....	11
11. Earnest Money Deposit.....	12
12. Proposal Validity.....	13
13. Clarification and Amendment of RfP.....	14
14. Technical Proposal Format and Content.....	14
15. Pre-Bid Meeting.....	14
<b>C. PREPARATION, SUBMISSION, OPENING AND EVALUATION</b> .....	<b>15</b>
16. Preparation of Proposal.....	15
17. Submission of Proposals.....	16
18. Confidentiality.....	17
19. Withdrawal of Bid.....	17
20. Opening of Technical Proposals.....	17
21. Proposals Evaluation.....	18
22. Evaluation of Technical Proposals.....	18
23. Financial Proposal and overall evaluation.....	18
<b>D. NEGOTIATIONS AND AWARD</b> .....	<b>18</b>
24. Negotiations.....	18
25. Conclusion of Negotiations.....	19
26. Award of Contract.....	19

---

27. Performance Guarantee.....	20
28. Liquidated Damages.....	20
29. Penalty Clause.....	21
<b>E. OTHER TERMS AND CONDITIONS.....</b>	<b>21</b>
30. Interpretation .....	21
31. Governing Law.....	22
32. Force Majeure.....	22
33. Change Order and Contract Amendments .....	23
34. Termination Clauses.....	23
35. Cessation of Services.....	25
36. Disputes Resolution.....	26
37. Disqualification .....	26
<b>F. DATA SHEET .....</b>	<b>28</b>
<b>Section 2. Technical Proposal – Standard Forms .....</b>	<b>31</b>
FORM PRE-QUAL-1 .....	32
FORM TECH-1.....	35
FORM TECH-2.....	36
FORM TECH-3.....	37
FORM TECH-4.....	38
<b>Section 3. Financial Proposal - Standard Forms.....</b>	<b>39</b>
FORM FIN-1.....	40
FORM FIN-2.....	41
<b>Section 4. Terms of Reference .....</b>	<b>43</b>
<b>A. Background.....</b>	<b>43</b>
<b>B. Overview .....</b>	<b>43</b>
<b>C. Detailed Scope of Work.....</b>	<b>44</b>
<b>C.1. Introduction &amp; Objectives .....</b>	<b>44</b>
<b>C.2. Scope of Work.....</b>	<b>45</b>
<b>C.3. Other Requirements.....</b>	<b>49</b>
<b>C.4. Resource Requirements.....</b>	<b>53</b>
<b>C.5. Timeline &amp; Deliverables .....</b>	<b>54</b>
<b>C.6. Payment Terms .....</b>	<b>55</b>
<b>D. Proposal Evaluation.....</b>	<b>55</b>
<b>D.1. Evaluation Criteria .....</b>	<b>55</b>
<b>D.2. Selection Methodology.....</b>	<b>58</b>
<b>Appendix-I: EMD and Performance Bank Guarantee Format.....</b>	<b>60</b>
<b>Appendix–IA: Details of EMD.....</b>	<b>62</b>

---

<b>Appendix-II: General Power of Attorney Format for Authorised Signatory .....</b>	<b>63</b>
<b>Appendix-III: Standard Form of Contract for Consultant .....</b>	<b>64</b>
<b>Appendix-IV: Integrity and Avoidance of Conflict of Interest Pact.....</b>	<b>66</b>
<b>Appendix V: Template for Submission of Pre-Bid Queries .....</b>	<b>72</b>

---

# LETTER OF INVITATION

**State Project Director,**  
Samagra Shiksha Office,  
DPI Campus, College Road,  
Chennai, Tamil Nadu 600006

**Date:** 30 September 2022

**RfP Reference:** 3757/A11/MS/SS/2022

**Assignment Title:** Selection of firms for Developing a Management System Application for Model Schools in Tamil Nadu.

As a part of this initiative, the Authority invites eligible firms and/ or organizations to indicate their interest in providing their services for Developing a Management System Application for Model Schools in Tamil Nadu under Samagra Shiksha.

The details of the scope of services to be provided are mentioned in the Terms of Reference (ToR).

The RfP comprises of the following 4sections:

Section 1: Instruction to Bidder and Data Sheet  
Section 2: Technical Proposal – Standard Forms  
Section 3: Financial Proposal – Standard Forms  
Section 4: Terms of Reference  
Appendixes & Annexures

Thanking you,

Yours sincerely,

State Project Director,  
Samagra Shiksha Office,  
Department of School Education,  
Government of Tamil Nadu



---

## Disclaimer

1. The information contained in this Request for Proposal (hereinafter referred to as "RfP") document provided to the Bidders, by the Authority, or any of their employees or advisors, is provided to the Bidder(s) on the terms and conditions set out in this RfP document and all other terms and conditions subject to which such information is provided.
2. The purpose of this RfP document is to provide the Bidder(s) with information to assist in the formulation of Proposals. This RfP document does not purport to contain all the information each Bidder may require. This RfP document may not be appropriate for all persons, and it is not possible for the Authority to consider the business/investment objectives, financial situation and particular needs of each Bidder who reads or uses this RfP document. Each Bidder should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information in this RfP document and where necessary obtain independent advice from appropriate sources.
3. The Authority and its employees make no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the RfP document.
4. The Authority may, in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information in this RfP document.
5. The Authority accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any bidder upon the statements contained in this RfP.
6. The Authority reserves the right to reject all or any of the Proposals and cancel or suspend the bid without assigning any reasons whatsoever.
7. The issue of this RfP does not imply that the Authority is bound to select a bidder or to appoint the selected bidder, as the case may be, for the consultancy.
8. The bidder shall bear all costs associated with or relating to the preparation and submission of its Proposal and attending various meetings thereof. The Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by the bidder in preparation or in submission of the Proposal, regardless of the conduct or outcome of the selection process.

---

## Section 1. Instructions to Bidders (ITB) and Data Sheet

### A. GENERAL PROVISIONS

<b>1. Definitions</b>	<p>(a) "Applicable Guidelines" means the policies of GoTN governing the selection and Contract award process as set forth in this RfP.</p> <p>(b) "Applicable Law" means the laws and any other instruments having the force of law in India and specifically Tamil Nadu, as they may be issued and in force from time to time.</p> <p>(c) "Authority" means Tender inviting authority i.e., State Project Director of the concerned project, Samagra Shiksha, Department of School Education, Government of Tamil Nadu.</p> <p>(d) "Bidder" means an individual firm.</p> <p>(e) "Consultant" means a legally established professional consulting firm or an entity that may provide or provides the Services to the Authority under the Contract.</p> <p>(f) "Contract" means a legally binding written agreement signed between the Authority and the successful Bidder and includes all additional documents as may be specified by the Authority.</p> <p>(g) "Data Sheet" means an integral part of the Instructions to Bidders (ITB) Section 2 that is used to reflect specific assignment conditions to supplement, but not to over-write, the provisions of the ITB.</p> <p>(h) "Day" means a calendar day.</p> <p>(i) "Experts" means, collectively, Key Experts, Non-Key Experts, or any other personnel of the Consultant.</p> <p>(j) "Key Expert(s)" means an individual professional whose skills, qualifications, knowledge and experience are critical to the performance of the Services under the Contract.</p> <p>(k) "Non-Key Expert(s)" means an individual professional provided by the Bidder who is assigned to perform the Services or any part thereof under the Contract.</p> <p>(l) "Government" means the Government of Tamil Nadu (GoTN).</p> <p>(m) "in writing" means communicated in written form (e.g., by mail, e-mail, fax, including, if specified in the Data Sheet, distributed or received through the electronic-procurement system used by the Authority) with proof of receipt;</p> <p>(n) "ITB" (this Section 2 of the RfP) mean the Instructions to Bidders that provides the Bidders with all information needed to prepare their Proposals.</p> <p>(o) "Proposal" means the Technical Proposal of the Consultant.</p>
-----------------------	---



	<p>(p) "RfP" means this Request for Proposal prepared by the Authority for the selection of consultants.</p> <p>(q) "Services" means the work to be performed by the Consultant pursuant to the Contract.</p> <p>(r) "Tender Accepting Authority" means the State Project Director, Samagra Shiksha.</p> <p>(s) "ToR" means the Terms of Reference that explain the objectives, scope of work, activities, and tasks to be performed, respective responsibilities of the Authority and the Consultant, and expected outcomes.</p>
<p><b>2. Introduction</b></p>	<p>2.1 The Firms are invited to submit a Technical Proposal and a Financial Proposal, as specified in the <b>Data Sheet</b> for the services required for the Assignment named in the Data Sheet. The Proposals will be the basis for contract negotiations and the signing of a contract with the selected Firms.</p> <p>2.2 Authority will select a Firm among those whose proposals are accepted, in accordance with the evaluation criteria and selection methodology indicated in Section 4.</p> <p>2.3 Notwithstanding anything contained in this RfP, the Authority reserves the right to accept or reject any proposal and to annul the Selection Process and reject all proposals, at any time without any liability or any obligation for such acceptance, rejection, or annulment, and without assigning any reasons thereof. Without prejudice to the generality of the above clause, the Authority reserves the right to reject any Proposal if:</p> <p>2.3.1 At any time, a material misrepresentation is made or discovered, or</p> <p>2.3.2 The firm does not provide, within the time specified by the Authority, the supplemental information sought by the Authority for evaluation of the Proposal.</p> <p>2.4 Misrepresentation by/ improper response by/ delay or non-submission of supplemental information required from the firm may lead to the disqualification of the firm. The firms shall be responsible for all of the costs associated with the preparation of their Proposals and their participation, visits to Authority, if any, etc. Authority will not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the process. Firms may not associate with other firms/organizations in the form of a joint venture or a sub- consultancy arrangement to enhance their qualifications.</p> <p>2.5 Participating organisations who wish to bid must fulfill the pre-requisites for prequalification as shown in the <b>Data Sheet</b>.</p>
<p><b>3. Conflict of Interest</b></p>	<p>3.1 The Bidder is required to provide services, at all times holding the Authority's interest paramount, strictly avoiding conflicts</p>

	<p>with other assignments or its own corporate interests and acting without any consideration for future work as per the Integrity and Avoidance of Conflict of Interest Pact as per Appendix IV to this RfP.</p> <p>3.2 The Bidder has an obligation to disclose to the Authority any situation of actual or potential conflict that impacts its capacity to serve the best interest of the Authority. Failure to disclose such situations may lead to the disqualification of the Bidder or the termination of its Contract and/or sanctions by the Authority.</p> <p>3.2.1 Without limitation on the generality of the foregoing, the Bidder shall not be hired under the circumstances set forth below:</p>
<b>a. Conflicting projects</b>	(i) <u>Conflict among projects:</u> A Bidder (including its Experts) shall not be hired for any assignment that, by its nature, may be in conflict with another assignment of the Bidder for the same or for another Client.
<b>b. Conflicting relationships</b>	(iii) <u>Relationship with the Authority's staff:</u> a Bidder (including its Experts) that has a close business or family relationship with a professional staff of the Authority, who are directly or indirectly involved in any part of (i) the preparation of the Terms of Reference for the assignment, (ii) the selection process for the Contract, or (iii) the supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Authority throughout the selection process and the execution of the Contract.
<b>4. Unfair Competitive Advantage</b>	<p>4.1 Fairness and transparency in the selection process require that the Bidders competing for a specific assignment do not derive a competitive advantage from having had past engagements with the Authority. To that end, the Authority shall indicate in the <b>Data Sheet</b> and make available to all Bidders together with this RfP all information that would in that respect give such Bidder any unfair competitive advantage over competing Bidders.</p> <p>4.2 If a self-declaration to this effect is found to be false, it may lead to the disqualification of the bidder or the termination of the contract and/ to sanctions by the Authority at the sole discretion of the Authority.</p>
<b>5. Corrupt and Fraudulent Practices</b>	<p>5.1 GoTN requires compliance with its policy in regard to corrupt and fraudulent practices.</p> <p>5.2 In further pursuance of this policy, Bidders if necessary, shall permit and shall cause their Experts to permit the Authority to inspect all accounts, records, and other documents relating to the submission of the Proposal and contract performance (in case of an award), and to have them audited by auditors</p>

	appointed by the Authority.
<b>6. Eligibility</b>	<p>6.1 The Authority permits Bidders, from India to offer services under this contract unless otherwise blacklisted/ de-barred by the Government of India/ Tamil Nadu/ other State Governments in India or undertakings/ entities under/ owned by these Governments.</p> <p>6.2 Furthermore, it is the Bidder's responsibility to ensure that its Experts (declared or not), and/or their employees meet the eligibility requirements as established in this document.</p> <p>6.3 Government-owned enterprises or institutions in India shall be eligible only if they can establish that they (i) are legally and financially autonomous, (ii) operate under commercial law, and (iii) that they are not dependent agencies of the Authority.</p> <p>To establish eligibility, the Government-owned enterprise or institution should provide all relevant documents(including its charter) sufficient to demonstrate that it is a legal entity separate from the Government; it does not currently receive any substantial subsidies or budget support; it is not obligated to pass on its surplus to the Government; it can acquire rights and liabilities, borrow funds, and can be liable for repayment of debts and be declared bankrupt; and it is not competing for a contract to be awarded by the Government department or agency which, under the applicable laws or regulations, is its reporting or supervisory authority or has the ability to exercise influence or control over it.</p> <p>6.4 Serving Government officials and civil servants in India are not eligible to be included as Experts in the Bidder's Proposal unless such engagement does not conflict with any of the provisions of this engagement or employment or other laws, regulations, or policies of India.</p>

## **B. PREPARATION OF PROPOSALS**

<b>7. General Considerations</b>	7.1 In preparing the Proposal, the Bidder is expected to examine the RfP in detail. Material deficiencies in providing the information requested in the RfP may result in rejection of the Proposal.
<b>8. Cost of Preparation of Proposal</b>	8.1 The Bidder shall bear all costs associated with the preparation and submission of its Proposal, and the Authority shall not be responsible or liable for those costs, regardless of the conduct or outcome of the selection process. The Authority is not bound to accept any proposal and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Bidder.
<b>9. Language</b>	9.1 The Proposal, as well as all correspondence and documents relating to the Proposal exchanged between the Bidder and the Authority shall be written in the language specified in the <b>Data Sheet</b> .
<b>10. Documents Comprising the Proposal</b>	10.1 The Proposal shall comprise the documents and forms listed in the <b>Data Sheet</b> .

<p><b>11. Earnest Money Deposit</b></p>	<p>11.1 Every bidder participating in the bidding process must furnish the required Earnest Money Deposit (EMD) as specified in the Request for Proposal. Bids received without the specified Earnest Money Deposit shall be summarily rejected.</p> <p>11.2 Form of EMD: The EMD will be paid either through NEFT or through Demand Draft (DD) from bidder's branch or online through NEFT and a scan/ copy of transaction challan from bank/ transaction receipt of online NEFT transfer will have to be submitted as per template provided in Appendix IA in the technical proposal.</p> <p>Other details required to be furnished by the bidder as part of Appendix IA of the RfP with respect to EMD are as below:</p> <ul style="list-style-type: none"> <li>• Proof of EMD paid: scan/ copy of transaction challan from bank/ transaction receipt of online NEFT transfer or original copy of DD.</li> <li>• The details given in the following format typed against purpose/ comments/ subject: Samagra Shiksha-EMD-bidder name.</li> <li>• Bidder's Bank details: <ul style="list-style-type: none"> <li>– Bank name:</li> <li>– IFSC code:</li> <li>– Bank Account Name:</li> <li>– Bank Account number:</li> <li>– Transaction Reference number:</li> </ul> </li> </ul> <p>11.3 The EMD amount shall be paid to the below mentioned Bank account with the purpose/ subject/ comments as Samagra Shiksha-EMD-bidder name.</p> <p>11.4 The bidder may go to their branch and provide the account details of the Authority given in the paragraph above. The branch will do the NEFT transaction and provide the transaction reference number which has to be mentioned in the response AND copy of the transaction challan from the bank has to be scanned and attached along with the application.</p> <p>11.5 NEFT from account online: The bidder has to login to their bank account and make a NEFT payment to the account of the Authority. In comments "Samagra Shiksha-EMD-bidder name" should be mentioned. The transaction reference should be noted and mentioned in the response. Electronic copy of transaction receipt should be attached along with the response.</p> <p>11.6 In the case of the EMD being a DD, a DD from a scheduled Indian Bank in favour of "Model school for School Education", payable at Chennai, for each component as shown in the <b>Data</b></p>
---	--

	<p><b>Sheet</b> will be required to be submitted by each firm along with the technical proposal. The EMD amount should be the exact amount and there should be no excess or less amount.</p> <p>11.7 Earnest Money Deposits of firms shall be returned, without any interest, within three months after signing the contract with the selected Firm or when the selection process is cancelled by the Authority.</p> <p>11.8 The EMD shall be valid for the period of Bid Validity as mentioned in the Data Sheet.</p> <p>11.9 Refund of EMD: The EMD of unsuccessful bidders shall be refunded within 60 days after final acceptance of bid and signing of contract with the successful bidder.</p> <p>11.10 EMD of Successful Bidder: EMD of the successful bidder may be adjusted against their Performance Bank Guarantee (PBG) amount or returned back to the successful bidder upon receipt of full PBG.</p> <p>11.11 Forfeiture of EMD: The EMD taken from the bidder shall be forfeited in the following cases: -</p> <ul style="list-style-type: none"> <li>– When the bidder withdraws or modifies his bid proposal after opening of bids.</li> <li>– When the bidder does not execute the agreement after placement of order within the specified time.</li> <li>– When the bidder does not deposit the Performance Guarantee in the form of Bank Guarantee after the work order is placed.</li> </ul>
<p><b>12.Proposal Validity</b></p>	<p>12.1 <b>The Data Sheet</b> indicates the period during which the Bidder’s Proposal must remain valid after the Proposal submission deadline.</p> <p>12.2 During this period, the Bidder shall maintain its original Proposal and the financial proposal without any change.</p> <p>12.3 If it is established that any Expert nominated in the Bidder’s Proposal was not available at the time of Proposal submission or was included in the Proposal without his/her confirmation, such Proposal shall be disqualified and rejected for further evaluation.</p>
<p><b>a. Extension of Validity Period</b></p>	<p>12.4 The Authority will make its best effort to complete the negotiations within the proposal’s validity period. However, should the need arise, the Authority may request, in writing, all Bidders who submitted Proposals prior to the submission deadline to extend the Proposal’s validity.</p> <p>12.5 If the Bidder agrees to extend the validity of its Proposal, it shall be done without any change in the original Proposal.</p> <p>12.6 The Bidder has the right to refuse to extend the validity of its</p>

	Proposal (without forfeiture of the EMD) in which case such Proposal will not be further evaluated.
<b>13. Clarification and Amendment of RfP</b>	<p>13.1 At any time before the submission of Proposals, the Authority may, for any reason, whether on its own initiative or in response to a clarification requested by any firm, modify the RfP documents by issuing an Addendum/ Corrigendum. Addenda/ Corrigenda shall be sent only by email or shall be uploaded on the Authority's website.</p> <p>13.2 Authority may at its discretion extend the deadline for the submission of Proposals by issuing an Addenda/ Corrigenda.</p> <p>13.3 Firms may request clarification(s) on any item of the RfP document up to the date indicated in the Data Sheet before the Proposal submission date. Any request for clarification must be sent by electronic mail (email) indicated in the Data Sheet. Authority will respond only by email to such requests and/or will upload the response on the Authority office's website - <a href="https://www.tnschools.gov.in">https://www.tnschools.gov.in</a> (including an explanation of the query but without identifying the source of inquiry).</p> <p>13.4 All firms are requested to browse the official website &amp; any amendments/ corrigendum/modification will be notified on our website only and such modification will be binding on them.</p> <p>13.5 In order to allow service providers reasonable time to take the amendment into account in preparing their bids, Authority at its discretion, may extend the deadline for the submission of bids.</p>
<b>14. Technical Proposal Format and Content</b>	<p>14.1 The Technical Proposal shall be prepared using the Standard Forms provided in Section 2 of the RfP and shall comprise the documents listed in the <b>Data Sheet</b>. The Technical Proposal shall not include any financial information. A Technical Proposal containing material financial information shall be declared non-responsive.</p> <p>14.2 The Financial Proposal shall be prepared using the Standard Forms provided in Section 3 of the RfP. It shall list all costs associated with the assignment.</p>
<b>15. Pre-Bid Meeting</b>	<p>15.1 Queries raised by the service providers will be clarified during the pre-bid meeting and / or will be communicated by email to all those who have sent their queries regarding the RfP, by email.</p> <p>15.2 Firms shall submit their pre-bid queries to the Authority by filling in the following link (<a href="https://forms.gle/HDyRoZbEKwgtajR6Z">https://forms.gle/HDyRoZbEKwgtajR6Z</a>) and uploading the queries into the form only in the template specified in <b>Appendix V</b>.</p> <p>15.3 The queries shall be submitted <b>at least four days</b> prior to the pre-bid meeting. The pre-bid meeting details are provided in</p>

	<p>the <b>Data Sheet</b>.</p> <p>15.4 Firms are requested to send their pre-bid queries to the email at least four days prior to the pre-bid meeting. The pre-bid meeting details are provided in the <b>Data Sheet</b>.</p>
--	--

**C. PREPARATION, SUBMISSION, OPENING AND EVALUATION**

<p><b>16.Preparation of Proposal</b></p>	<p>16.1 The Proposal shall contain no interlineations or overwriting, except as necessary to correct errors made by the Applicant itself. Any such corrections must be initiated by the person or persons who sign(s) the Proposal.</p> <p>16.2 The Authorised Representative of the firm should sign all pages of Technical and Financial proposals. The Authorised Representative's authorisation should be confirmed by a written power of attorney or equivalent document by the competent authority accompanying the Proposal.</p> <p>16.3 <b>Technical Proposal:</b></p> <ul style="list-style-type: none"> <li>a) In preparing the Technical Proposal, firms are expected to examine the documents comprising this RfP in detail. Material deficiencies in providing the information requested may result in the rejection of the proposal.</li> <li>b) Technical proposals should follow the prescribed Standard Forms provided in Section 2.</li> <li>c) The Technical Proposal shall not include any Financial Proposal.</li> <li>d) Bidders will be invited to make an in-person presentation of their Technical proposal. Financial proposals will be opened after all bidders have presented their technical proposal.</li> </ul> <p>16.4 <b>Financial Proposal:</b></p> <ul style="list-style-type: none"> <li>a) In preparing the Financial Proposal, firms are expected to take into account the requirements and conditions of the RfP documents. The Financial Proposal should follow Standard Forms provided in Section 3.</li> <li>b) Service Providers must express the price of their services in Indian Rupees.</li> </ul> <p>16.5 Wherever a specific form is prescribed in the Bid document, the firm shall use the form to provide relevant information. If the form does not provide space for any required information, space at the end of the form or additional sheets shall be used to convey the said information. Failing to submit the information in the prescribed format, the bid is liable for rejection. For all other cases, firms shall design a form to hold the required information.</p> <p>16.6 <b>Modification/ Withdrawal of the Bid:</b></p>
--	---

	<p>a) Firm may modify or withdraw its bid before the due date of bid submission.</p> <p>b) No Bid may be modified after the deadline for submission of bids.</p> <p>c) No Bid may be withdrawn in the interval between the deadline for submission of bids and the expiration of the period of Bid validity specified by the firm on the bid letter form. Withdrawal of a Bid during this interval may result in the firm's forfeiture of its Bid security.</p>
<p><b>17.Submission of Proposals</b></p>	<p>17.1 The proposal, its contents and all correspondence and documents shall be in English.</p> <p>17.2 The proposals shall remain valid for 180 days from the last date of bid submission.</p> <p>17.3 The completed Proposal must be delivered at the submission address on or before the <b>Bid Due Date (BDD)</b>. No Proposal shall be accepted after the closing time of Proposals.</p> <p>17.4 The fee should be quoted in the financial bid only, in case found in the Technical bid that will be rejected.</p> <p>17.5 Prior to the evaluation of proposals, the Authority will determine whether each proposal is responsive to the requirements of the RfP at each evaluation stage. The Authority may, at its sole discretion, reject any Proposal that is not responsive hereunder. The Authority reserves all rights to accept or reject any proposal without assigning any reason.</p> <p>17.6 The firm shall submit <b>two (2) copies of the Technical Proposal (one original and one copy) and one copy of the Financial Proposal</b>. The Technical and Financial Proposals must necessarily be 'Hard Bound' separately and all pages serially numbered. 'Hard Bound' implies such binding between two covers through stitching whereby it will not be possible to replace any paper without disturbing the document. In case of any discrepancy between the original and the copy of the technical proposal, the contents as per the original will only be considered. Documents received without serial numbering and without a binding may be rejected without assigning any reason.</p> <p>17.7 Submission Address:</p> <p style="padding-left: 40px;">State Project Director, Samagra Shiksha, DPI Campus, College Road, Chennai, Tamil Nadu 600006.</p> <p>17.8 Proposal Submission:</p>



	<b>Envelope</b>	<b>Content</b>	<b>Forms</b>
	Pre-qualification Envelope	Request for Proposal (RfP) signed on all pages and EMD (Separately sealed envelope)	<ul style="list-style-type: none"> <li>• Appendix 1</li> <li>• Appendix 1A and</li> <li>• Form Pre Qual 1</li> </ul>
	RfP Envelope	Technical Proposal (Separately sealed envelope)	<ul style="list-style-type: none"> <li>• Tech Forms 1,2,3,4</li> </ul>
		Financial proposal (Separately sealed envelope)	<ul style="list-style-type: none"> <li>• Financial Forms 1,2</li> </ul>
	<p>17.9 After the Proposal submission until the contract is awarded, if any firm wishes to contact the Client on any matter related to its proposal, it should do so in writing at the Proposal submission address. Any effort by the firm to influence the Client during the Proposal evaluation, Proposal comparison or contract award decisions may result in the rejection of the firm's proposal.</p>		
<b>18. Confidentiality</b>	<p>18.1 From the time the Proposals are opened to the time the Contract is awarded, the Bidder should not contact the Authority on any matter related to its Proposal. Information relating to the evaluation of Proposals and award recommendations shall not be disclosed to the Bidders who submitted the Proposals or to any other party not officially concerned with the process, until the publication of the Contract award information.</p> <p>18.2 Any attempt by Bidders or anyone on behalf of the Bidder to influence improperly the Authority in the evaluation of the Proposals or Contract award decisions may result in the rejection of the relevant Proposal. Such bidders may be subject to the application of prevailing Authority's sanctions/penal procedures.</p> <p>18.3 Notwithstanding the above provisions, from the time of the Proposals' opening to the time of Contract award publication, if any Bidder wishes to contact the Authority on any matter related to the selection process, it should do so only in writing.</p>		
<b>19. Withdrawal of Bid</b>	<p>19.1 The Bidder may modify, substitute or withdraw its Bid after submission, provided that written notice of the modification, substitution or withdrawal is received on the e-bid portal prior to the BDD and time. No Bid shall be modified, substituted or withdrawn by the Bidder on or after the BDD and time.</p>		
<b>20. Opening of Technical Proposals</b>	<p>20.1 The Authority's evaluation committee shall conduct the opening of the Technical Proposals in the presence of the Bidders' authorized representatives who choose to attend (electronically or in person). The opening date, time and the address are stated in the <b>Data Sheet</b>.</p> <p>20.2 At the opening of the Technical Proposals the following shall be made known: (i) the name of the Bidder and/ or the name of</p>		

	the lead member and the names of all members; (ii) whether there are any modifications to the Proposal submitted prior to proposal submission deadline and, (iii) any other details as maybe required.
<b>21. Proposals Evaluation</b>	21.1 The Bidder is not permitted to alter or modify its Proposal in any way after the BDD and time. While evaluating the Proposals, the Authority will conduct the evaluation solely on the basis of the submitted Technical Proposals, initially.
<b>22. Evaluation of Technical Proposals</b>	<p>22.1 The Authority's evaluation committee shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and the RfP, applying the pre-qualifying criteria, evaluation criteria, and point system specified in the Terms or Reference. Each responsive Proposal will be given a technical score. A Proposal shall be rejected at this stage if it does not respond to important aspects of the RfP.</p> <p>22.2 The shortlisted bidders will be contacted for document verification with originals wherever required, on the basis of which the qualified bidders will be invited for making a presentation before the Authority.</p> <p>22.3 The bid process will be taken forward even if only one bid is received in response to this RfP.</p> <p>22.4 The Authority shall award marks to each of the qualified bidders for their presentation and also reconfirm marks already awarded in the technical scores on the basis of expertise of the experts whose CVs were included in the Technical Proposal.</p> <p>22.5 The presentations can be made physically or electronically; the Authority will intimate the bidders closer to the presentation date.</p>
<b>23. Financial Proposal and overall evaluation</b>	<p>23.1 The Authority's evaluation committee shall open the Financial quotations only for those bidders who are 'Technically Qualified' on the basis of the scores given by the Authority/ a Committee constituted for the purpose.</p> <p>23.2 The overall score of the bidders will be a weighted average of their technical and financial scores as per the criteria specified in the Terms of Reference.</p>

#### **D. NEGOTIATIONS AND AWARD**

<b>24. Negotiations</b>	<p>24.1 The negotiations will be held after the Authority evaluates the proposals of the prospective bidders, with the successful bidder's representative(s) who must have written Power of Attorney to negotiate and sign a Contract on behalf of the Bidder. Physical presence of all concerned during negotiations is preferred.</p> <p>24.2 The Authority shall prepare the contract on the basis of</p>
-------------------------	--

		these negotiations. There shall be no separate minutes for negotiations.
<b>a. Availability of Key Experts</b>	24.3	The invited Bidder shall confirm the availability of all Key Experts included in the Proposal as a pre-requisite to the negotiations. Failure to confirm the Key Experts' availability may result in the rejection of the Bidder's Proposal and the Authority proceeding to negotiate the Contract with the next-ranked Bidder. In the same way the Authority can proceed to the next-ranked bidder, if needed.
	24.4	Notwithstanding the above, the substitution of Key Experts at the negotiations may be considered if due solely to circumstances outside the reasonable control of and not foreseeable by the Bidder, including but not limited to death or medical incapacity. In such case, the Bidder shall offer a substitute Key Expert within the period of time specified in the letter of invitation to negotiate the Contract, who shall have equivalent or better qualifications and experience than the original candidate.
<b>b. Technical Negotiations</b>	24.5	The negotiations include discussions of the Terms of Reference (ToRs), the proposed methodology, the Authority's inputs, the special conditions of the Contract, and finalizing the "Description of Services" part of the Contract. These discussions shall not substantially alter the original scope of services under the ToR or the terms of the contract.
<b>25. Conclusion of Negotiations</b>	25.1	The negotiations are concluded with a review of the finalized draft Contract, which then shall be initiated by the Authority and the Bidder's authorized representative.
	25.2	If the negotiations fail, the Authority shall inform the Bidder in writing of all pending issues and disagreements and provide a final opportunity to the Bidder to respond. If disagreement persists, the Authority shall terminate the negotiations informing the Bidder of the reasons for doing so. The Authority will invite the next-ranked Bidder to negotiate the Contract. Once the Authority commences negotiations with the next-ranked Bidder, the Authority shall not reopen the earlier negotiations.
	25.3	Once basic agreement is reached by the Authority and the successful bidder, the communication will be issued by the Authority to the bidder that the bidder has emerged successful or has been selected.
	25.4	Then the work order will be issued, after which work can commence.
<b>26. Award of Contract</b>	26.1	After signing of the contract with the Authority, the selected bidder shall submit Performance Bank Guarantee within 15 days of intimation from the Authority.
	26.2	The Authority shall then issue the letter of award to the

	<p>selected bidder and publish the award information as per the instructions in the Data Sheet; and promptly notify the other shortlisted Consultants and take steps to return the EMD.</p> <p>26.3 The Consultant is expected to commence the assignment on the date of communication of the successful bidder and the issue of work order and not wait for the signing of the contract.</p> <p>26.4 In case negotiations fail after commencement of work, the payment for the work done will be made pro-rata as per the payment schedule specified.</p>
<b>27. Performance Guarantee</b>	<p>27.1 Within 15 days from the date of signing of contract, the successful Consultant company/ firm/ lead bidder shall furnish the Performance Guarantee of an amount equal to 5% of its finalised Financial Proposal, by way of Bank Guarantee issued by one of the Nationalized Banks in India for the due performance of the Assignment in the format at Appendix-I.</p> <p>27.2 The selected Consultant shall submit the Bank Guarantee for Performance Guarantee for 12 months and to be kept renewed and live during the entire duration of the work order.</p> <p>27.3 Refund of PG: The PG shall be refunded within 3 months from the date of successful completion of the assignment as evidenced from the date of last payment effected.</p> <p>27.4 Forfeiture of PG: PG shall be forfeited in the following cases:</p> <ul style="list-style-type: none"> <li>– When any terms and condition of the contract is breached.</li> <li>– When the selected Bidder fails to commence the services or fails to provide deliverables after partially executing the work order.</li> </ul>
<b>28. Liquidated Damages</b>	<p>28.1 The time specified for delivery in the RfP shall be deemed to be the essence of the contract and the selected bidder shall arrange services within the specified period.</p> <p>28.2 The selected bidder shall request in writing to the Authority giving reasons for extending the delivery period of service, if he finds himself unable to complete the supply of service within the stipulated delivery period. This request shall be submitted as soon as a hindrance in delivery of service occurs or within 15 days from such occurrence but before expiry of stipulated period of delivery of service after which such request shall not be entertained.</p> <p>28.3 The Authority shall examine the justification of causes of hindrance in the delivery of service and the period of delay occurred due to that and grants extension with or without</p>

	<p>liquidated damages. If the Authority agrees to extend the delivery period/schedule, an amendment to the contract with suitable penal clauses and with or without liquidated damages, as the case may be, shall be issued. The amendment letter shall mention that no extra price or additional cost for any reason, whatsoever beyond the contracted cost shall be paid for the delayed supply of the same service.</p> <p>28.4 It shall be at the discretion of the Authority to accept or not to accept the supply of services rendered by the Consultant after the expiry of the stipulated delivery period, if no formal extension in delivery period has been applied and granted. The Authority shall have the right to cancel the contract with respect to undelivered service. In this context, if the supply of services is not accepted, the payments may also be affected.</p> <p>28.5 Delivery period may be extended if the delay is on account of hindrances beyond the control of the bidder.</p> <p>28.6 Limitation of Liability- In no event shall either party be liable for consequential, incidental, indirect, or punitive loss, damage or expenses (including lost profits). The selected bidder shall not be liable to the other hereunder or in relation hereto (whether in contract, tort, strict liability or otherwise) for more than the value of the fees to be paid (including any amounts invoiced but not yet paid) under this Agreement.</p> <p>28.7 Extension of time about which the Authority has not responded in the negative, may be taken as granted, if the Consultant can prove that the Authority was made aware of such extension request.</p>
<b>29. Penalty Clause</b>	<p>29.1 The successful bidder shall render services strictly adhering to the milestones in the Letter of Award. Any unapproved delay in achieving the milestones except when approved by the Authority in writing shall attract a penalty of 1.0% of total value of work order per week of the delay subject to a maximum of 10.0 % of the value of work order. If the unapproved delay is beyond 30 days, the Authority has the right to issue the termination notice.</p>

**E. OTHER TERMS AND CONDITIONS**

<b>30. Interpretation</b>	<p>30.1 Entire Agreement: The Contract constitutes the entire agreement between the Authority and the Selected bidder and supersedes all communications, negotiations and agreements (whether written or oral) of parties with respect thereto made prior to the date of Contract.</p> <p>30.2 Amendment: No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expressly refers to the Contract, and is signed by a duly</p>
---------------------------	---

	<p>authorized representative of each party thereto. For this purpose, the Tender Inviting Authority is the authorised representative of the Authority.</p> <p>30.3 Severability: If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.</p>
<b>31. Governing Law</b>	31.1 The Contract shall be governed by and interpreted in accordance with the laws of the Tamil Nadu State / the Country (India) and under the jurisdiction of Madras High Court.
<b>32. Force Majeure</b>	<p>32.1 Definition - For the purposes of this Agreement, "Force Majeure" means an event which is beyond the reasonable control of a Party, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by government agencies. Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or agent's employees thereof, nor (ii) any event which a diligent Party could reasonably have been expected to both (A) take into account at the time of the conclusion of this Agreement and (B) avoid or overcome in the carrying out of its obligations hereunder Force Majeure shall not include insufficiency of funds or failure to make any payment required hereunder.</p> <p>32.2 <b>No breach of Agreement</b> - The failure of a Party to fulfil any of its obligations here under shall not be considered to be a breach of, or default under, this Agreement in so far as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Agreement. The Consultant shall not be liable for forfeiture of its PG or/ and BG, if and or the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of the Force Majeure.</p> <p>32.3 <b>Measures to be taken</b></p> <ul style="list-style-type: none"> <li>— A Party affected by an event of Force Majeure shall take all reasonable measures to remove such Party's inability</li> </ul>

	<p>to fulfil its obligations hereunder with a minimum of delay.</p> <ul style="list-style-type: none"> <li>– A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible and in any event not later than fourteen (14) days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give notice of the restoration of normal conditions as soon as possible.</li> <li>– The Parties shall take all reasonable measures to minimize the consequences of any event of Force Majeure.</li> </ul> <p>32.4 <b>Extension of time</b> - Any period within which a Party shall, pursuant to this Agreement, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.</p> <p>32.5 <b>Consultation</b> - Not later than thirty (30) days after the Consultant has, as the result of an event of Force Majeure, become unable to perform a material portion of the Services, the Parties shall consult with each other with a view to agreeing on appropriate measures to be taken in the circumstances.</p>
<p><b>33. Change Order and Contract Amendments</b></p>	<p>33.1 The Authority may at any time order the selected bidder through Notice, to make changes within the general scope of the Contract in case of services to be provided by the selected bidder.</p> <p>33.2 If any such change causes an increase or decrease in the cost of, or the time required for, the selected bidder's performance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery and Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the selected bidder for adjustment under this clause must be asserted within thirty (30) days from the date of the selected bidder's receipt of the Authority's order. The rate-contract enclosed in the Section 3 Form 2 will be used to calculate the cost of the additional work/ change request. This is subject to the same overall price being applicable to the same output overall as far as possible.</p>
<p><b>34. Termination Clauses</b></p>	<p>34.1 <b>Termination for default</b> - The Authority may, without prejudice to any other remedy for breach of contract, by a written notice of default of at least 30 days sent to the selected bidder, terminate the contract in whole or in part for the following reasons (provided a cure period of not more than 20 days is given to the selected bidder to rectify the breach):</p> <ul style="list-style-type: none"> <li>– If the selected bidder fails to deliver any or all quantities</li> </ul>

	<p>of the service within the time period specified in the contract, or any extension thereof granted by the Authority; or</p> <ul style="list-style-type: none"> <li>– If the selected bidder fails to perform any other obligation under the contract within the specified period of delivery of service or any extension granted thereof; or</li> <li>– If the selected bidder, in the judgment of the Authority, is found to be engaged in corrupt, fraudulent, collusive, or coercive practices in competing for or in executing the contract or in breach of the Integrity and Avoidance of Conflict-of-Interest Pact.</li> <li>– If the selected bidder commits breach of any condition of the contract.</li> <li>– If the Authority terminates the contract in whole or in part, amount of Performance Guarantee shall be forfeited.</li> </ul> <p>34.2 <b>Termination for Insolvency</b> - The Authority may at any time terminate the Contract by giving a written notice of at least 30 days to the selected bidder if the selected bidder becomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the selected bidder, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Authority.</p> <p>34.3 <b>Termination for Convenience</b> - The Authority, by a written notice of at least 30 days sent to the selected bidder, may terminate the Contract, in whole or in part, at any time for its convenience. The Notice of termination shall specify that termination is for convenience, the extent to which performance of the selected bidder under the Contract is terminated, and the date upon which such termination becomes effective. In such case, the Authority will pay for all the pending invoices as well as the work done till that date by the Consultant.</p> <p>34.4 <b>Termination by the Authority</b> - The Authority may, by not less than thirty (30) days written notice of termination to the Consultant, such notice to be given after the occurrence of any of the events, terminate this Agreement if:</p> <ul style="list-style-type: none"> <li>– The Consultant fails to comply with any final decision reached as a result of arbitration proceedings or</li> <li>– The Consultant submits to the Authority a statement which has a material effect on the rights, obligations or interests of the Authority and which the Consultant knows to be false</li> </ul>
--	--



	<ul style="list-style-type: none"> <li>- Any document, information, data or statement submitted by the Consultant in its Proposals, based on which the Consultant was considered eligible or successful, is found to be false, incorrect or misleading; or</li> <li>- As the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than 30 days.</li> </ul> <p>34.5 <b>Termination by Consultant</b> - The Consultant may, by not less than three (03) months written notice to the Authority, such notice to be given after the occurrence of any of the events, terminate this Agreement if:</p> <ul style="list-style-type: none"> <li>- As the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.</li> <li>- The Authority fails to comply with any final decision reached as a result of arbitration.</li> </ul> <p>34.6 <b>Payment upon Termination</b> - Upon termination of this Agreement all pending payments due till the date of the termination of the contract will be made by the Authority to the Consultant within 60 days of the contract termination.</p> <p>34.7 <b>Suspension</b> - The Authority may, by written notice of suspension to the Consultant, without any obligation (financial or otherwise) suspend all the payments to the Consultant hereunder if the Consultant shall be in breach of this Agreement or shall fail to perform any of its obligations under this Agreement, including the carrying out of the Services; provided that such notice of suspension shall specify the nature of the breach or failure, and shall provide an opportunity to the Consultant to remedy such breach or failure within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension.</p> <p>34.8 <b>Cessation of rights and obligations</b> - Upon termination of this Agreement or upon expiration of this Agreement, all rights and obligations of the Parties hereunder shall cease, except.</p> <ul style="list-style-type: none"> <li>- such rights and obligations as may have accrued on the date of termination or expiration.</li> <li>- the obligation of confidentiality set forth in RfP.</li> </ul>
<p><b>35. Cessation of Services</b></p>	<p>35.1 Upon termination of this Agreement by notice of either Party to the other the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for</p>

	<p>this purpose to a minimum.</p> <p>35.2 In case of termination of agreement by the Authority, it may appoint another consultant from amongst the remaining shortlisted bidders during the proposal validity for the completion of the work.</p>
<p><b>36. Disputes Resolution</b></p>	<p>36.1 <b>Amicable Settlement</b> - The parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Agreement or the interpretation thereof. In the event a dispute, differences or claim arises in connection with the interpretation or implementation of this agreement, the aggrieved party shall issue a written notice setting out the Dispute/differences or claim to the other party, parties shall first attempt to resolve such dispute through mutual consultation. If the dispute is not resolved as aforesaid within 15 days from the date of receipt of written notice, the matter will be referred to the Authority, who will take decision within 30 days after such reference. If the dispute is still not resolved the matter will be referred for Arbitration.</p> <p>36.2 <b>Arbitration</b> - In case the dispute is not resolved, any party may issue a notice of reference, invoking resolution of disputes through arbitration in accordance with the provisions of the Arbitration Conciliation Act, 1996. The arbitral proceedings shall be conducted by a sole arbitrator that may be appointed with the consent of Parties to such dispute. If there is no agreement among the parties to the identity or appointment of such sole arbitrator within 30 days of issue of notice of reference, then the arbitral proceedings will be conducted by a panel of three arbitrators, one arbitrator to be appointed by the Authority and other appointed by Consultant and the third arbitrator to be mutually appointed by the other two arbitrators in accordance with provisions of Arbitration and Conciliation Act, 1996. Arbitration proceedings shall be conducted in and the award shall be made in English language. Arbitration proceedings shall be conducted at Tamil Nadu and following are agreed. The arbitration award shall be final and binding on the Parties, and the Parties agree to be bound thereby and to act accordingly. The arbitrator may award to the Party that substantially prevails on merit, its costs and reasonable expenses (including reasonable fees for counsel). When any dispute is under arbitration, except for matters under dispute, the Parties shall continue to exercise their remaining respective rights and fulfil their remaining respective obligations under this Agreement.</p>
<p><b>37. Disqualification</b></p>	<p>37.1 The bid is liable to be disqualified if:</p> <ul style="list-style-type: none"> <li>- Not submitted in accordance with this document.</li> <li>- During validity of the bid or its extended period, if any,</li> </ul>

---

	<p>the bidder increases his quoted prices.</p> <ul style="list-style-type: none"><li>– During the bid process, if a bidder indulges in any such deliberate act as would jeopardize or unnecessarily delay the process of bid evaluation and finalization.</li><li>– Bid received in incomplete form or not accompanied by bid security amount/all requisite documents.</li><li>– Bid received after due date and time.</li><li>– Bidder submits conditional bids.</li><li>– Bidder indulges in canvassing in any form to win the contract.</li><li>– Bidder sub-contracts any part of the project to or employs the goods or services of any of the parties having interest in the project.</li><li>– Bid is submitted without serial numbering of all pages (in the format 1, 2, 3, and so on).</li><li>– Bid is submitted without binding.</li><li>– Documents and proofs are submitted in the bid but the relevant cross referencing of page numbers is not provided in the formats included in this RfP.</li></ul>
--	--

## F. DATA SHEET

<b>A. General</b>														
<b>ITB Clause.</b>														
<b>2.1</b>	<p><b>Name of the Authority:</b> The State Project Director, Samagra Shiksha, School Education Department, Government of Tamil Nadu  <b>Address:</b> Samagra Shiksha Office, DPI Campus, College Road, Chennai, Tamil Nadu 600006            Phone: 044-28278068.            E-Mail: <a href="mailto:spd.ssatn@gmail.com">spd.ssatn@gmail.com</a>            Website: <a href="http://www.tnschools.gov.in">www.tnschools.gov.in</a>  <b>Method of selection:</b>            Quality and Cost Based Selection (QCBS)with technical component and financial component in the ratio of 60:40.</p>													
<b>2.2</b>	<p><b>The name of the assignment is:</b> RfP for Selection of firms for Developing a Management System Application for Model Schools in Tamil Nadu  <b>Rfp No: 3757/A11/NS/SS/2022</b>  <b>Rfp Date:</b> 30-09-2022.</p>													
<b>2.6</b>	<p><b>Pre-Qualification</b> criteria for all bidders is as follows:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: center;">Sl. No.</th> <th style="text-align: center;">Pre-qualification criteria</th> <th style="text-align: center;">Supporting Docs</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td>The Bidders should be registered as a company/ LLP/ Proprietorship/ Partnership in India as per Company Act/ LLP Act/ Partnership Act.</td> <td> <ul style="list-style-type: none"> <li>The attested copies of Certificate of Incorporation issued by the relevant Registrar to be submitted.</li> <li>In case of Proprietorships, Udyam Certificate also shall be accepted.</li> </ul> </td> </tr> <tr> <td style="text-align: center;">2</td> <td>The Bidder should have an average turnover of a minimum of Rs. 1 crore (audited) in the previous three financial years (FY 2018-19, FY 2019-20, FY 2020-21).</td> <td> <ul style="list-style-type: none"> <li>The audited balance sheet and profit and loss for each year to be submitted.</li> </ul> </td> </tr> <tr> <td style="text-align: center;">3</td> <td>The bidder should have on the date of publication of this RfP completed <b>at least five software development projects worth a minimum of INR 25 Lakhs (excluding GST)</b> for Government/ Private Sector Agencies in India in the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).</td> <td> <ul style="list-style-type: none"> <li>Copy of 5 Work Orders <u>and</u> 5 completion certificates issued by the client.</li> </ul> </td> </tr> </tbody> </table>		Sl. No.	Pre-qualification criteria	Supporting Docs	1	The Bidders should be registered as a company/ LLP/ Proprietorship/ Partnership in India as per Company Act/ LLP Act/ Partnership Act.	<ul style="list-style-type: none"> <li>The attested copies of Certificate of Incorporation issued by the relevant Registrar to be submitted.</li> <li>In case of Proprietorships, Udyam Certificate also shall be accepted.</li> </ul>	2	The Bidder should have an average turnover of a minimum of Rs. 1 crore (audited) in the previous three financial years (FY 2018-19, FY 2019-20, FY 2020-21).	<ul style="list-style-type: none"> <li>The audited balance sheet and profit and loss for each year to be submitted.</li> </ul>	3	The bidder should have on the date of publication of this RfP completed <b>at least five software development projects worth a minimum of INR 25 Lakhs (excluding GST)</b> for Government/ Private Sector Agencies in India in the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).	<ul style="list-style-type: none"> <li>Copy of 5 Work Orders <u>and</u> 5 completion certificates issued by the client.</li> </ul>
Sl. No.	Pre-qualification criteria	Supporting Docs												
1	The Bidders should be registered as a company/ LLP/ Proprietorship/ Partnership in India as per Company Act/ LLP Act/ Partnership Act.	<ul style="list-style-type: none"> <li>The attested copies of Certificate of Incorporation issued by the relevant Registrar to be submitted.</li> <li>In case of Proprietorships, Udyam Certificate also shall be accepted.</li> </ul>												
2	The Bidder should have an average turnover of a minimum of Rs. 1 crore (audited) in the previous three financial years (FY 2018-19, FY 2019-20, FY 2020-21).	<ul style="list-style-type: none"> <li>The audited balance sheet and profit and loss for each year to be submitted.</li> </ul>												
3	The bidder should have on the date of publication of this RfP completed <b>at least five software development projects worth a minimum of INR 25 Lakhs (excluding GST)</b> for Government/ Private Sector Agencies in India in the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).	<ul style="list-style-type: none"> <li>Copy of 5 Work Orders <u>and</u> 5 completion certificates issued by the client.</li> </ul>												

	<p>4 The bidder should have on the date of publication of this RfP completed <b>at least three software development projects worth a minimum of INR 15 lakh (excluding taxes)</b> in the <b>school education sector for Government/ Private Sector Agencies in India</b> in any of the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).</p> <p>Note: Only projects that involve the development of management systems for schools or colleges shall be considered.</p>	<ul style="list-style-type: none"> <li>• Copy of Work Orders and completion certificate issued by the client.</li> </ul>
	<p>5 The bidder should have not been blacklisted at any time by the Government/ Government agency/ Banks/ Financial Institutions in India.</p>	<ul style="list-style-type: none"> <li>• Self-declaration against blacklisting on the bidder's letter head to be provided.</li> </ul>
	<p>6 Whether Earnest Money Deposit (EMD) for INR 50,000/- (Rupees Fifty Thousand only) in the form of DD/ Bank Guarantee/ NEFT transfer in favor of – "Model school for School Education", Exemption shall be given to MSMEs with Udyam certificate.</p>	<ul style="list-style-type: none"> <li>• Copy of Acknowledgement of transaction (if NEFT), or copy of DD submitted to the Authority/ UDYAM Certificate.</li> <li>• Appendix I.</li> <li>• Appendix IA.</li> </ul>

### B. Preparation of Proposals

<p><b>9.1</b></p>	<p>English language.</p>
<p><b>10.1, 14.1, 14.2</b></p>	<p><b>The Proposal shall comprise the following:</b></p> <ol style="list-style-type: none"> <li>(1) Compliance sheet to prequalification criteria (Form Pre-Qual-1)</li> <li>(2) Supporting documents for pre-qualification criteria if any</li> <li>(3) General Power of Attorney to sign the Proposal.</li> <li>(4) TECH-1</li> <li>(5) TECH-2</li> <li>(6) TECH-3</li> <li>(7) TECH-4</li> <li>(8) Earnest Money Deposit/ Bid Security.</li> <li>(9) FIN-1</li> <li>(10) FIN-2</li> </ol>
<p><b>11.6</b></p>	<p><b>Earnest Money Deposit:</b> Rs. 50,000 /- (Fifty Thousand Rupees Only). Exemption shall be given to MSMEs with Udyam certificate.</p> <p>In the form of DD in favor of – "Model school for School Education",</p> <p>(or)</p> <p>In the form of NEFT –</p> <p>Bank Name: Axis Bank Ltd.,</p>

	Account Name: "Model school for School Education", Bank A/c No: 922010010308561 Bank Branch: Sterling Road, Chennai 600034. IFSC code: UTIB0002018
<b>12.1</b>	<b>Proposals must remain valid for</b> 180 days after the Bid Due Date (BDD).
<b>15.1</b>	<b>Pre-bid Meeting:</b> 11-10-2022 11:00 AM Online Pre-bid Meeting link can be obtained from the official websites ( <a href="http://www.tenders.tn.gov.in/">http://www.tenders.tn.gov.in/</a> and <a href="https://tnschools.gov.in/tenders/?lang=en">https://tnschools.gov.in/tenders/?lang=en</a> ) one day before by 5 PM.
<b>C. Submission, Opening and Evaluation</b>	
<b>16.4</b>	<b>The Bidder must submit:</b> (a) <b>Technical Proposal</b> (b) <b>Financial Proposal</b>
<b>17.3</b>	<b>Bid Due Date:</b> 03-11-2022 at 02:00 PM
<b>20.1</b>	<b>Bid Opening Date:</b> 03-11-2022 at 03:00 PM
<b>21.1</b>	Point system for the evaluation of the Full Technical Proposals is as shown in the ToR.

## Section 2. Technical Proposal – Standard Forms

FORM	DESCRIPTION
<b>PRE-QUAL-1</b>	Compliance sheet to Prequalification Criteria
<b>TECH-1</b>	Technical Proposal Submission Form.
<b>TECH-2</b>	Bidder's Organization.
<b>TECH-3</b>	Bidder's Experiences
<b>TECH-4</b>	Description of Approach and Work Plan for performing the assignment
<b>Appendix-I</b>	EMD and Bank Guarantee
<b>Appendix-IA</b>	Details of EMD
<b>Appendix-II</b>	General Power of Attorney Format for Authorised Signatory
<b>Appendix-III</b>	Standard Form of Contract for Consultant
<b>Appendix-IV</b>	Integrity and Avoidance of Conflict-of-Interest Pact
<b>Appendix – V</b>	Template for Submitting Pre-Bid Queries
-	Certificate against blacklisting by any Central/ State Government/ PSU (format not included. Bidder to submit self-certificate on letter head which shall be submitted as part of the Pre-Qual Form).

The bidders may note that their submissions should be **arranged appropriately and pages numbered continuously by hand or electronically and bound** before it is submitted as one document. The accuracy and non-repetitive page numbering are crucial in helping the Authority to navigate through the documents easily. **If the pages are not numbered and noted correctly in the forms in the submissions, the Authority is not responsible if some detail of relevance is missed while evaluating the submission. The Authority reserves the right to summarily reject proposals that have been submitted without serially numbered pages.**

**FORM PRE-QUAL-1**  
**Compliance Sheet Format**

In the pre-qualification envelope, this format provided below should be the top sheet followed by all the supporting documents and the page number filled in.

Sl. No.	Pre-Qualification (PQ) Criteria	Supporting Doc	Page No. of Proof
1	The Bidders should be registered as a company/ LLP/ Proprietorship/ Partnership in India as per Company Act/ LLP Act/ Partnership Act.	The attested copies of Certificate of Incorporation issued by the relevant Registrar to be submitted.  In case of Proprietorships, Udyam Certificate also shall be accepted.	
2	The Bidder should have an average turnover of a minimum of Rs.1 crore (audited) in the previous three financial years (FY 2018-19, FY 2019-20, FY 2020-21).	Audited P&L statement for FY 2018-19	
		Audited P&L statement for FY 2019-20	
		Audited P&L statement for FY 2020-21	
3	The bidder should have on the date of publication of this RfP completed <b>at least five software development projects worth a minimum of INR 25 lakhs (excluding taxes)</b> for Government/ Private Sector Agencies in India in the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).	Work Order 1	
		Completion Certificate 1	
		FY in which work was awarded and completed	
		Order value 1 (Excl. of GST)	
		Work Order 2	
		Completion Certificate 2	
		FY in which work was awarded and completed	
		Order value 2 (Excl. of GST)	



Sl. No.	Pre-Qualification (PQ) Criteria	Supporting Doc		Page No. of Proof
		Work Order 3		
		Completion Certificate 3		
		FY in which work was awarded and completed		
		Order value 3 (Excl. of GST)		
		Work Order 4		
		Completion Certificate 4		
		FY in which work was awarded and completed		
		Order value 4 (Excl. of GST)		
		Work Order 5		
		Completion Certificate 5		
		FY in which work was awarded and completed		
		Order value 5 (Excl. of GST)		
4	The bidder should have on the date of publication of this RfP completed <b>at least three software development projects worth a</b>	Work Order 1		
		Completion Certificate 1		

Sl. No.	Pre-Qualification (PQ) Criteria	Supporting Doc		Page No. of Proof
	<p><b>minimum of INR 15 lakhs (excluding GST) in the School Education sector for Government/ Private Sector Agencies in India</b> in any of the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).</p> <p>Note: Only projects that involve the development of management systems for schools or colleges shall be considered.</p>	FY in which work was awarded and completed		
		Work Order 2		
		Completion Certificate 2		
		FY in which work was awarded and completed		
		Work Order 3		
		Completion Certificate 3		
		FY in which work was awarded and completed		
5	The Bidder should not have been blacklisted by the Government of India/ Tamil Nadu/ other State Governments in India or undertakings/ entities under/ owned by these Governments as on the bid submission date.	Self-declaration on letter head.		
6	Whether Earnest Money Deposit (EMD) for <b>INR 50,000/- (Rupees Fifty Thousand only)</b> in the form of DD/ Bank Guarantee/ NEFT transfer in favor of – “Model school for School Education”, Exemption shall be given to MSMEs with Udyam certificate.	<ul style="list-style-type: none"> <li>• Copy of Acknowledgement of transaction (if NEFT), or copy of DD submitted to the Authority/ UDYAM Certificate.</li> <li>• Appendix I.</li> <li>• Appendix IA.</li> </ul>		

---

**FORM TECH-1**  
**TECHNICAL PROPOSAL SUBMISSION FORM**  
**(LETTER HEAD)**

[Location, Date]

To  
State Project Director,  
Samagra Shiksha,  
DPI Campus, College Road,  
Chennai, Tamil Nadu 600006

Dear Madam/Sir,

Sub: Submission of proposal in response to RfP for <RfP title> and <RfP No.>

We, the undersigned, offer to provide the services in accordance with your Request for Proposals (RfP) <RfP No.> dated [Insert Date] and our Proposal. [Select appropriate wording depending on the selection method stated in the RfP]: "We are hereby submitting our Proposal, which includes the Technical Proposal and a Financial Proposal (separately), as specified in the RfP document". We hereby declare that:

- a) All the information and statements made in this Proposal are true and we accept that any misinterpretation or misrepresentation contained in this Proposal may lead to our disqualification
- b) Our Proposal shall be valid and remain binding upon us until [insert day, month and year in accordance with Bid Validity Period].
- c) We have no conflict of interest in accordance with the RfP <No.> terms.
- d) We meet the eligibility requirements as stated in RfP <No.>
- e) Our Proposal is binding upon us and subject to any modifications resulting from the Contract negotiations.

We undertake, if our proposal is accepted and the contract is signed, to initiate the Services related to the assignment no later than the date finalized by the State of Tamil Nadu upon award of contract.

Yours sincerely,

Signature (of Firm's authorized representative) {In full and initials}:

Full name: {insert full name of authorized representative}

Title: {insert title/position of authorized representative} Name of Firm (company's name):

Address: {insert the authorized representative's address}

Phone/fax: {insert the authorized representative's phone and fax number, if applicable}

Email: {insert the authorized representative's email address}

**FORM TECH-2**  
**BIDDER'S GENERAL INFORMATION**

Form TECH-2: a brief description of the Bidder's organization

Sl. No.	Particulars	Documents to be Provided
1.	<b>Details of the Firm</b>	
	<b>Name</b>	
	<b>Address</b>	Please provide local office registration details (if any)
	<b>Telephone</b>	
	<b>Email</b>	
	<b>Website</b>	
2.	<b>Details of Authorized person</b>	Please provide the General Power of Attorney or Board resolution.
a	<b>Name</b>	
b	<b>Address</b>	
c	<b>Telephone / Email</b>	
3.	<b>Registration Details</b>	
a	<b>Date of Incorporation of Firm</b>	Copy of Incorporation Certificate/ Udyam Certificate of the firm to be provided
b	<b>PAN and GST number</b>	Copy of PAN & GST
4.	<b>Company Profile and Strength</b>	<ul style="list-style-type: none"> <li>▪ Company background and history.</li> <li>▪ No. of full-time employees (documents showing the number of employees on the payroll as of 31<sup>st</sup> March 2022).</li> </ul>
5.	<b>Bank Account Details to which payments are to be made to the Bidder</b>	Account Name: Account Number: Bank Name: Bank Branch: IFSC:

**FORM TECH-3  
 BIDDER'S EXPERIENCE**

Form TECH-3: a brief description of the Bidder's recent experience that is most relevant to the assignment

[Using the format below, provide information on each assignment for which your firm was legally contracted either individually as a corporate entity for carrying out consulting services similar to the ones requested under this assignment.]

- The supporting documents furnished by the firm as proof of experience should clearly cover the key aspects (e.g., contract value, start/end date/ scope, etc.,) as per the prescribed evaluation criteria.
- The relevant page numbers shall be mentioned in the appropriate cell in the table.

Sl. No.	Start Date of Project (As per Work Order)	End Date of Project (As per Completion Certificate)	Assignment name/& brief description of main deliverables/ outputs	Name of Client	Project value (in Rs.)	Description of assignment and work carried out	Is this project submitted to meet the Pre - Qual criteria (Yes/ No)	Is this project submitted to meet Evaluation Criteria as per ToR Evaluation Criteria (A) (Yes/No)	Reference to Work Order and Completion Certificate (mention ref. page no.)		Self-assessed score by bidder
									Work Order Pg. No.	Compl . Cert. Pg. No.	

**Firm's Name:**

**Authorized Signature:**

---

## FORM TECH-4

### DESCRIPTION OF APPROACH AND WORK PLAN FOR PERFORMING THE ASSIGNMENT

Form TECH-4: a brief description of the Bidder's approach and work plan for performing the assignment:

Technical approach and work plan are key components of the Technical Proposal. The Bidders will present their Technical Proposal (items A, B and C below) in single-sided printed sheets (A-4 size, minimum 11 font size).

- A. Technical Approach and Methodology,
- B. Work Plan, and
- C. Organization and Staffing,

**A. Technical Approach and Methodology:** In this section, the firm should explain the understanding of the assignment, approach to the services and methodology for carrying out the activities. The firm should highlight any challenges anticipated in delivering a programme of this nature and discuss proposed approaches to overcome the challenges and meet the requirements of the assignment. For procurement scope the firm must describe the products in detail, the specifications, the features, applicability, ease of use, maintenance ease, etc.

**B. Work Plan:** In this section, the firm should describe the overall work plan for the activities of the assignment and a detailed work plan for various phases of the assignment. The work plan must demonstrate an understanding of the scope of work and the ability to translate the scope into a feasible working plan.

**C. Organization and Staffing:** In this section, the firm should briefly discuss the structure, composition, roles and responsibilities of the team members and how the team will ensure timely delivery of the agreed-upon services.

---

### **Section 3. Financial Proposal - Standard Forms**

Financial Proposal Standard Forms shall be used for the preparation of the Financial Proposal according to the instructions provided in Section 1.

FIN-1      Financial Proposal Submission Form  
FIN-2      Summary of Costs

---

**FORM FIN-1**  
**FINANCIAL PROPOSAL SUBMISSION FORM**

[Location, Date]

To

**State Project Director,**  
Samagra Shiksha Office,  
DPI Campus, College Road,  
Chennai, Tamil Nadu -60006.

Dear Sir/ Madam,

**Subject:** Submission of the financial proposal in response to RfP for <RfP title> and <RfP No.>

We, the undersigned, offer to provide the services for [name of assignment] in accordance with your Request for Proposal dated [date]. Our attached Financial Proposal is for the sum of [amount(s) in words and figures] for undertaking the assignment as per the Terms & Conditions enclosed.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from arithmetic correction, if any, up to the expiration of the validity period of the Proposal, i.e. [date].

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the laws against fraud and corruption in force in India namely – Prevention of Corruption Act 1988.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm and Address:



**FORM FIN-2**  
**SUMMARY OF COSTS**

**TABLE 1**

Sl. No.	Description	Amount (in Rs.)
1	Complete design, development, deployment, go-live, and post go-live corrections in the mobile applications and web application and completion of work as per Scope of work.	
2	Deployment of developer(s) for maintenance (Year 1)	
3	Deployment of developer(s) for maintenance (Year 2)	
4	Deployment of developer(s) for maintenance (Year 3)	
5	Deployment of developer(s) for maintenance (Year 4)	
6	Deployment of developer(s) for maintenance (Year 5)	
<b>Total Amount (S.No.1 + S.No.2 + S.No.3 + S. No.4 + S. No.5 + S. No.6)</b>		
<b>Total Amount (Inclusive of all Taxes)</b>		
<b>Man-day charge (Rs.)</b>		

**Note:**

- The costs quoted for each component above shall be an all-encompassing cost of providing services as prescribed in the Terms of Reference.
- For the developer costs provided, the detailed component wise, role wise break up also shall be provided in Table 2.
- In case if any additional work needs to be carried out, the same can be done as per the man-day rates quoted in Table 2 below.

**TABLE 2**

Sl. No.	Role Description	Years of experience	Man-day charge	Maximum remuneration per role per month	Service Charge	GST	Total cost per role per month in INR
1.	Project Manager						
2.	Web developer						
3.	Android						

Sl. No.	Role Description	Years of experience	Man-day charge	Maximum remuneration per role per month	Service Charge	GST	Total cost per role per month in INR
	developer						
4.	iOS developer						
5.	DB developer						
6.	Test Engineer						
7.	Creatives & Graphic Designer						

**Authorized Signature:**

**Name & Designation of Signatory:**

**Name of Firm and Address:**

---

## Section 4. Terms of Reference

### A. Background

#### Objective

It has been observed that over the past decade, that there is severe inequity in terms of students from public schools having a fighting chance to secure admissions to premier learning institutes of higher education for professional courses. **Tamil Nadu Model Schools** will operate as residential schools setting benchmarks for excellence, equity and progressive education, altering the life paths of children from most marginalized communities for the better, for good. It is expected that every student studying in a model school will be able to secure admission into premier institutions. The Government issued an order [G.O.(MS) No.164] on 29th November 2021 towards establishing 10 model schools in educationally backward districts in 2021-22. The primary focus of these residential schools is to ensure that students from government schools enter institutes of academic eminence to pursue professional courses in STEAM (Science, Technology, Engineering, Arts and Medicine). In this context Currently, students from classes 9,11 and 12 are studying in 10 model schools situated across the state. These schools have been functional since October 2021.This special project has been established to provide opportunities to the students studying in Government schools to excel in Education, Fine arts and Sports.

The programme will be implemented with 40 students per class, each studying in English Medium and Tamil Medium classrooms. In 2022-23, the second year of its implementation, it is proposed that the programme be launched in 25 locations - 10 existing and 15 additional locations, across the state. In the subsequent year, 2023-24, the programme shall be expanded to all districts. The old schools will start with a total of 560 students while the new schools established this year will pilot with 160 students. The districts have been chosen based on their overall pass percentage in public exams and the presence of educationally backward blocks.

### B. Overview

To ensure that students who study in Government schools are afforded the opportunity to excel in academics, fine arts and sports, a special scheme in the name of Model Schools is being implemented.

In G.O. (Ms) No.164, School Education [SSA1] Department, dated 29.11.2021, orders were issued establishing 10 Model Schools in Educationally Backward Districts in 2021-22. The primary focus of these residential schools is to ensure that students from Government Schools enter institutes of academic eminence to pursue professional courses in STEAM (Science, Technology, Engineering, Arts and Medicine). Currently, students from Classes 9, 10, 11 and 12 are studying in 10 Model Schools situated across the State. These schools have been functional since October 2021.

Tamil Nadu Model Schools will operate as residential schools setting benchmarks for excellence, equity and progressive education, altering the life paths of children from most

---

marginalized communities for the better, for good. The programme will be implemented with 40 students per class, each studying in English Medium and Tamil Medium classrooms.

In G.O. (Ms) No.138, School Education [SSA1] Department, dated 08.08.2022, among others things, orders were issued establishing 15 new Model Schools in the academic year 2022-23. During the year 2023-24, the programme shall be expanded to all Districts.

In the Centre for Academic Excellence, students studying in the District Model Schools shall be selected based on their overall performance including academics for enrolment into this school by following the communal reservation policy and equal representation for girls and boys.

In the Centre of Academic Excellence, established in Chennai, the department shall also include a cohort of 'Repeaters', along with Classes 11 & 12 whereby selected students can avail themselves of an additional year to study, upon successful completion of the Class 12 Board Examination and/or other relevant competitive examinations as required. These students shall be allotted in a separate school and residential facilities.

State of the art amenities will be made available in these Model Schools. Every school shall be equipped with adequate facilities to enable students to succeed academically and receive a well-rounded education:

- Smart Board equipped classrooms
- Playground Area
- Transportation facilities
- Staff Room
- Office Room
- Residential complexes for girls and boys will be constructed within the Model School premises
- Support staff room
- Storeroom
- Kitchen/Dining Room
- Warden Room.

## **C. Detailed Scope of Work**

### **C.1. Introduction & Objectives**

To streamline the process of model schools, to ease coordination among multiple stakeholders, to save time and to bring in transparency in the system, a mobile app is envisaged. This mobile app may be accessed by all Stakeholders from anywhere any time. It is envisioned that the proposed solution would be highly effective due to the inherent cut down in reporting time and better quality of reports with images/videography and GPS location information.

Following are the objectives of the proposed development:

- 
1. Efficient management of the functioning of model schools, effective & transparent monitoring of the performance of the students in the model schools.
  2. To maintain a centralized database consisting of all information and integrate all the functional areas so that all relevant information is always available with latest & updated information online. This will also ensure accuracy, completeness and consistency of the information.
  3. Improvement in the quality of reports.
  4. Improvement in the quality of scheme implementation.
  5. Real time monitoring of various activities including academic and co-scholastic, with captured image, video, pictures etc.
  6. To ensure accountability.
  7. Transparency in all the activities and processes better coordination mechanism involved in the model schools & its record keeping.
  8. Creation of digital database of all the activities of the model schools and MIS generation Dashboard & Graphical representation- Pie Chart, Histogram, Bar Chart etc., at various levels viz., State level, School level, etc., as per the requirement of Tamil Nadu School Education Department [TNSED].
  9. Offline Data retention on mobile & synchronization.
  10. Synchronization with State Govt. portals/database, etc., in case of any requirement.
  11. Data backup and archival/retrieval.
  12. The application must provide an interface to different users with differential rights to enter the information pertaining to them.
  13. Free downloads from Google play store, i-tunes and windows app store, etc.

Bidders are expected to examine all instructions, forms, terms and conditions, and specifications in the Bid documents and fully inform themselves as to all the conditions and matters which may in any way affect the scope of work or the cost thereof. All the bids shall be prepared in line with the instructions given in this Invitation for Bids.

## **C.2. Scope of Work**

1. System Study, Design, Development, Installation, Deployment, Configuration and Commissioning of Mobile application including Performance tuning, Security Penetration Testing & Auditing (including closing of audit observations, if any), Backup Activities, Training and on-site comprehensive maintenance support including application admin, system admin & database admin activities like performance tuning, security patch updates, backup, archival / retrieval, etc.
2. Successful deployment in production environment with 5 years maintenance support for Web & Mobile Applications.

- 
3. Creation of digital database of all projects/schemes and MIS generation Dashboard & Graphical representation- Pie Chart, Histogram, Bar Chart etc. at various levels viz., State level, District level, School level, etc., as per the requirement of projects/ TNSED.
  4. The server and hosting shall be provided by TNSED. However, the bidder has to provide hardware Server requirements, Memory, Storage Disk space, backup space, platform, network bandwidth etc and any other software required for the proposed Application. The bidder shall be responsible for testing and successful deployment in the production environment and to resolve all integration issues.

The Mobile Application shall capture item wise information in tentatively following heads. These heads are subject to change as per discretion of TNSED. The scope of work for this engagement shall be as follows:

1. To design and implement a system to manage and monitor the Model schools under the Tamil Nadu School Education Department.
2. The system shall be developed to run on Android, iOS and Web browsers.
3. To ensure that the sample design allows the Authority to understand the functioning of the Model schools on a day-to-day basis and in the long term.
4. Design and implement a system that is generic and open to additions and modifications in the future.
5. The system will cover the following primary features
  - a. Academics
  - b. Holistic Education
  - c. Operations and Administration
  - d. Field Impact and Monitoring
  - e. Data visualisation
6. The system will also provide an overall interface and different user logins.
  - a. The overall interface will have the following features
    - i. Login
      - The login module will comprise of the following
        - a. Different user levels.
        - b. Profile management for each individual user.
      - The landing page will be a dashboard which will have components from the above-mentioned primary features, based on the different user levels.
      - Option to create users and assign levels.
      - Option to move user levels.
      - Alumni management.
7. Components - The 4 primary features will have different components managed under each category.
  - a. Academics

- 
- i. Assessments - This will have a common pool of question banks for all subjects, from which individual assessments can be created.
  - ii. Teachers will have features to create assessments, evaluate and report them.
  - iii. HMs and State level users will have features to generate reports based on the assessments.
- b. Holistic Education
- i. Different co-scholastic activities are planned for the students in model schools.
  - ii. This module will have features to manage these activities, viz.,
    - External resource management - a common pool of the contact details of external resources who can be invited to conduct these co-scholastic activities.
    - Event management - planning of events like inviting personalities, conducting workshops etc.
    - Students' interests - will have the details of students interested in each activity. A report generation based on this should be available for HMs and state level users.
- c. Operations and Administration
- i. School Management.
    - This feature will cover all aspects of school management (except financial management).
    - This will include
      - a. Infrastructure management.
      - b. Materials management.
      - c. Maintenance.
      - d. Timetable / schedule.
  - ii. Hostel Management.
    - This feature will cover the aspects of hostel management including
      - a. Meals management.
      - b. Infrastructure management.
      - c. Materials management.
      - d. Maintenance.
  - iii. Students Management.
    - This feature will cover aspects of students including

- 
- a. Enrolment.
      - b. Attendance.
      - c. Assignments.
      - d. Skills management.
      - e. Health management.
      - f. Co-scholastic activities.
      - g. Examinations and Scores
    - iv. Staff Management.
      - This will include aspects of staff management comprising of
        - a. Different types of staff - Teaching / non-teaching / hostel.
        - b. Recruitment.
        - c. Attendance.
        - d. Work assignments.
        - e. Leave requests and approval.
    - d. Field Impact and Monitoring
      - i. This module will provide an interface to note down the reports on field impact assessment and monitoring.
      - ii. This will also provide options to visualise data that is fed into the system.
    - e. Data visualisation.
      - i. This module will provide options to generate various reports based on the user levels.
      - ii. This could include charts, exporting data to various formats etc.
  8. Undertake any additional parameters to be covered which may emerge during discussion/ interaction in the course of above work, comprising (but not limited to) the following:-
    - a. Beneficiaries at the State and District-level.
  9. A Project Manager will be deployed onsite as the point of contact to interact with TNSD. The Project Manager will coordinate the development activities and ensure timely delivery.
  10. There should be weekly status reports and weekly demos on the progress.



---

11. The team will also include the following technical personnel.

- a. Web developer - 1
- b. Android developer –1
- c. iOS developer - 1
- d. DB developer – 1
- e. Creatives and Graphics designer - 1
- f. Test engineer - 2

### **C.3. Other Requirements**

1. Design, Develop, Implement, Install, test, publish and rollout of the developed Web based and mobile based applications.
2. The platform should support the following application types: Hybrid Applications/Native Applications/ Web Applications (HTML5).
3. Providing onsite support engineer/s for development, maintenance, testing of mobile applications as per requirement of TNSSED. An Engineer having similar experience of minimum 2 years shall be deputed onsite for 5 years.
4. Design the User Interface and User Experience to ensure that the service is user friendly.
5. Structure overall content to make it screen reader friendly.
6. Design of consistent visual elements and Mobile Apps architecture that is scalable and expandable.
7. Resolution independent Mobile Apps that will automatically expand/compress itself as per the device screen resolution.
8. Delivery should be in the form of a published mobile application on each platform in the market place (Play store and Apple store) and will be under the TNSSED accounts of these stores, Each Mobile applications source code will be the property of TNSSED.
9. The developed Mobile application should consider the performance measures in terms of memory, CPU consumption, etc.
10. Integration with any existing applications through SOA (service-oriented architecture) - Web services/API/ JSON, Social Media platform, etc.
11. The solution architecture should be able to address the future scalability requirements, in terms of both application (to add new services) and infrastructure and backend (adding more users).
12. Vendor should provide Security Audit vulnerability clearance certificate from Cert-In empanelled agency before hosting a Web and Mobile Application without any extra cost to TNSSED. The bidder shall be responsible for closing all audit observations,

---

including if so done by TNSSED, without any extra cost, after the development is over & Go-live.

13. The application should be hosted in an SSL environment (https).
14. Supply, Install and Configure the SSL certificate for the application by the vendor without any extra cost to TNSSED.
15. The platform should support offline storage and authentication of the application.
16. The platform should support HTTPS communication channels to prevent data leakage and maintain information integrity and privacy.
17. The platform should support predefined security configuration to protect web and mobile applications resources against XSRF attacks.
18. The platform should support user certificate provisioning for client-side authentication.
19. The solution should enforce network level security, traffic to be encrypted using secured connectivity.
20. The Apps should provide an update feature in case of a newly published version.
21. The mobile applications will be hosted on mobile applications platforms (App store, Play store, etc.,) whereas the web application and services and related APIs will be hosted on servers provided by TNSSED.
22. The bidder should give any required assistance to publish the applications.
23. Provide a detailed requirements specifications document.
24. Provide detailed functional design documents together with detailed functional, non-functional and technical specifications of the proposed solution; use case and workflow/activity diagrams considering the integration with backend systems and the integration with any other services.
25. Provide technical documentation: requirements, design, architecture, installation, configuration, etc.
26. Design wireframe for the required Mobile Apps and conduct meetings with TNSSED team to analyze the requirements and agree on the Mobile App UI and user interaction.
27. Integrate with the backend systems (user profile and registration, authentication, application processing, push notifications, etc.,).
28. Deliver and handover the source code and any additional software components that are developed to fulfill the project requirements.
29. Provide high-level solution architecture describing the Mobile App architecture, used components, frameworks, technologies, backend architecture and integration architecture with backend systems.
30. Provide low-level technical architecture describing connectivity, high availability and security.

- 
31. Provide the list of deliverables for the System Implementation including the needed documentation.
  32. The data must be fetched from predefined data in central database and all the data should be directly updated to the central database
  33. The development platform and application server should be using latest open source technologies and database server should be MYSQL/Postgre SQL to facilitate its integration with TNSSED database, DDUGJY database or any other database as per requirement of TNSSED.
  34. Ability to work offline while taking reports in remote areas, save multiple reports temporarily until data is sent later via mobile network or WLAN (wi-fi).
  35. Report generation in PDF/ MS office formats or any other format as desired by TNSSED.
  36. The App must provide interface to different users with differential rights to enter the information pertaining to them.
  37. The App must be able to send reminder email and SMS to respective registered user to enter/ update the relevant information. SMS Services Application/ Module/ Gateway to be fully integrate with the application by the vendor at no extra cost to TNSSED.
  38. Technical advisory services including but not limited to: final requirements, including non-functional requirements; measurement plan; creative design; application architecture and technical design; security approach; publishing and hosting approach; mobile application management approach.
  39. Providing support for enhancements in the mobile application with regard to the latest advancements and troubleshooting during the contract period.
  40. Mobile applications developed on development platform provided by the bidder should run on all types of handsets/TAB/Smart phone existing as well as new handsets coming in the market. The bidder shall provide upgrades/patches etc. required for the same without any additional cost.
  41. The solution should be designed with redundancy in mind to ensure NIL impact by failure of one or more components / servers or software.
  42. If any changes are required in the application, Service provider to initiate change request to be provide the same in form of the document to get it approval from TNSSED. Accordingly, the support/development team will update the contents in the application with proper testing.
  43. The vendor will provide support for troubleshooting and enhancements in the services till the warranty period. Enhancement would include inclusion of all new browser/handset/devices/mobile platform OS coming in the market within 1 month of their launch and also new market/industry related functionalities.

- 
44. All required support & services for implementation, smooth operation and maintenance of all the components of the Web Platform and Mobile Application developed/to be developed will be part of the Project.
  45. The vendor will have to include version upgrade and enhancements in services on account of industry dynamics as a part of the Annual Maintenance. Any development work of such type will be carried out by the technical team of vendor at no extra cost.
  46. Training to be provided by the bidder to the user department on the overall workflow of the developed application and backend administration at no extra cost as per RECL requirement.
  47. The bidder has to ensure that all interface / license required to connect to iOS, Android etc. will be procured by the vendor in the name of TNSSED at no extra cost.
  48. The Bidder should have necessary arrangement / agreement / certification with Google / Apple / Windows etc. for uploading the application on the respective stores. Bidder has to register the application with apple, android etc. in the name of TNSSED and should be renewed at no extra cost.
  49. The bidder has to integrate with any TNSSED/Govt. of Tamil Nadu various applications in coordination with applications vendor.
  50. Development of consistent visual elements and Mobile Apps architecture that is scalable and expandable and W3 compliant.
  51. Incorporate analytics into mobile app, to track and identify users experience and actions. App should be easily customizable and easy to administer the Database.
  52. Continuity Measures, risk management plan for the continuity of services, application & data backup policy, business continuity plan.
  53. App Installation guide, App Administration guide and App User Operation document to be provided.
  54. Identify Risks if any post App implementation along with mitigation plan.
  55. List out the assumptions related to load & infrastructure (such as mobile specifications, internet bandwidth, etc.) so that response time is always < 30 seconds.
  56. Should follow Change Management/Change Request process.
  57. Must provide customer support availability 24/7/365 via phone, email, or online support portal.
  58. Proposed Dashboard should support each of the following browsers i.e. Internet explorer, Chrome, Firefox & Safari and mobile devices.
  59. The complete solution proposed must be SOA compliant open-source standards.
  60. Should support time stamping of reports, images, videos.
  61. Report generation with location map embedding, Photos and custom create report templates in specified formats and layouts with appropriate header graphics.

- 
62. Dashboard shall take into consideration best practice for web security. Efficient, fast loading web interface will be a key usability criterion and drill down.
  63. TNSed may designate a contact person for the project to coordinate with the Solution Provider and to provide the required scope of work and any other information as required.
  64. The platform should provide the means to manage subscriptions of push notification services.
  65. Development & testing environment/infrastructure (i.e. including hardware & software, etc.,) to be provided and maintained by successful bidder including the period under onsite comprehensive warranty of 5 years on successful go-live.
  66. Bidder has to provide support during deployment of application in the servers.
  67. Bidder has to provide the „Hit Reports“ for better analysis and decision.
  68. Development team should be representative of people with diversified experience in their specific field of expertise in Design, Development of Web & Mobile Application, including experience in portal / system creation, system documentation and fully conversant with the principles and working methods of project management life cycle.
  69. A project manager will be deployed onsite and will be the point of contact for TNSed. This personnel will coordinate the development activities, ensure timely delivery and interact with the TNSed team.
  70. The application to be implemented through following standard implementation procedure viz.,
    - i. AS-IS process study
    - ii. TO-BE design process
    - iii. Functional Design Document – Identifying Customization Requirements
    - iv. Design and Development and post production support i.e. changes/suggestion as per requirement of RCE.
    - v. User Acceptance Testing
    - vi. Final Data Migration etc., if required
    - vii. Go-Live
    - viii. Stabilization

#### **C.4. Resource Requirements**

The qualification criteria of the Project Manager and the technical team will be as per the following table:

Sl. No.	Role Description	No. of resources required*	Qualification
1.	Project Manager	1	Minimum of 8-10 years' experience in mobile and web application development.
2.	Web developer	1	Minimum 2 years of experience in web application development.
3.	Android developer	1	Minimum 2 years of experience in android application development.
4.	iOS developer	1	Minimum 2 years of experience in iOS application development.
5.	DB developer	1	Minimum 2 years of experience in DB design and development.
6.	Test Engineer	2	Minimum 2 years of experience in testing Web and mobile applications.
7.	Creatives & Graphic Designer	1	Minimum 2 years of experience in Media science, creating web pages and mobile app templates.

The number of resources mentioned in the above table may be increased or decreased as per the requirements of the Authority.

## C.5. Timeline & Deliverables

### 1. Delivery Milestones

All deliverables shall be module-wise and for all three platforms viz., Web, Android and iOS. Each module shall have the following sub-deliverables:

- a) Unit Test Cases Document.
- b) Integrated Test Cases Document.
- c) System Test Cases Document.
- d) Developed Module.
- e) Test Reports.

The deliverables are timelines based on the priority of the modules. This is based on the assumption that there will be three parallel teams working, viz., technical design & documentation team, testing team and development team.

Sl. No.	Deliverable Milestones	Timelines
1.	Technical Design Document & Prototype	T0 + 12 days

<b>Sl. No.</b>	<b>Deliverable Milestones</b>	<b>Timelines</b>
2.	Login Module + Enrolment	T1 + 3 days
3.	Academics with Data visualisation	T2 + 10 days
4.	Operations and Administration with Data visualisation (multiple sub-modules)	T3 + 15 days
5.	Holistic Education with Data visualisation	T4 + 3 days
6.	Field Impact and Monitoring with Data visualisation + Pilot roll out	T5 + 2 days
7.	Go live - After User acceptance testing	T6 + 5 days

### **C.6. Payment Terms**

<b>Sl. No.</b>	<b>Complete design, development, deployment, go-live, etc., of mobile applications and web application and completion of work as per Scope of work</b>	<b>Payment (%)</b>
1.	Sign off on Finalised FRS documentation for platform	10%
2.	Wireframe development	10%
3.	Prototype demonstration	50%
4.	User acceptance testing and security audit	10%
5.	Pilot roll out	10%
6.	Go-Live	10%

<b>Sl. No.</b>	<b>Maintenance</b>	<b>Payment (%)</b>
1.	As per resources deployed, based on actuals per month.	-

## **D. Proposal Evaluation**

### **D.1. Evaluation Criteria**

1. Any Tender not containing the required documents and not fulfilling the qualification criteria indicated in the Tender document shall be summarily rejected.
2. Prior to the detailed evaluation of bids, the Corporation will determine whether each Bid (a) meets the eligibility criteria (b) has been properly signed (c) is accompanied

by the required EMD and (d) is substantially responsive to the requirements of the Bidding documents.

- a. A substantially responsive bid is one which confirms to all the terms, conditions, and specifications of the tender documents, without material deviation.
- b. A material deviation or reservation is one (a) which affects in any substantial way the scope, quality, or performance of the supply; (b) which limits in any substantial way, inconsistent with the tender documents, the Corporation's rights or the Bidder's obligations under the contract; or (c) whose rectification would affect unfairly the competitive position of other Bidders presenting substantially responsive bids.
- c. The Department may request additional information from bidders to assist in further evaluation of proposals.

3. The technical document submitted by the firm would be evaluated as per the following criteria:

Sl. No.	Evaluation Criteria*	Max. points
1	Research Design & Methodology	25
2	Firm-Level Qualification	30
3	Technical Proposal & Presentation	25
4	Project Team Experience	20
	<b>Total</b>	<b>100</b>

The firms are requested to submit the supporting documents in the sequence of evaluation parameters as mentioned below:

Sl. No.	Evaluation Criteria	Max. Points	Criteria for Awarding points
<b>1. Research Design &amp; Methodology</b>			
1	Proposed Solution & Approach	25	Detailed solution proposed by the bidder based on the requirements of this RfP. Evaluation will be on the following basis: <ul style="list-style-type: none"> <li>• Technical Approach and Methodology – 15 points</li> <li>• Work Plan – 5 points</li> <li>• Organization and Staffing - 5 points.</li> </ul>
<b>2. Firm-Level Qualification</b>			
1	<b>Financial Strength:</b> The Bidder	5	Average turnover in the previous



Sl. No.	Evaluation Criteria	Max. Points	Criteria for Awarding points
	should have an average turnover of a minimum of Rs. 1 crore (audited) in the previous three financial years (FY 2018-19, FY 2019-20, FY 2020-21).		five financial years (in INR): <ul style="list-style-type: none"> <li>• 1 crore: 2 points.</li> <li>• 1&lt;=3 crores: 3 points.</li> <li>• &gt;3 crores: 5 points.</li> </ul>
2	<b>Public Sector / Government Departments Experience:</b> The bidder should have on the date of publication of this RfP completed <b>software development projects worth a minimum of INR 25 lakh Lakhs (excluding GST)</b> for Government/ Private Sector Agencies in India in each of the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).	10	<b>Public Sector Projects</b> Total number of relevant projects with the size of Rs. 25 lakh & above:  a) <5 projects – 3 points. b) >5-8 projects – 5 points c) More than 8 projects – 8 points.  If 2 projects done with Tamil Nadu State Government - Bonus 2 points (one point each).
3	<b>Education and Skills Experience:</b>  The bidder should have on the date of publication of this RfP completed <b>software development projects worth a minimum of INR 15 lakh Lakhs (excluding GST) specifically in the School Education sector for Government/ Private Sector Agencies in India</b> in any of the past five years (FY 2017-18, FY 2018-19, FY 2019-20, FY 2020-21, FY 2021-22).  Note: Only projects that involve the development of management systems for schools or colleges shall be considered.	15	<b>Projects in Education Sector</b>  a. Total number of relevant projects with the size of INR 15 lakh Lakhs & above:  a) <3 projects – 5 points. b) >3 to 6 projects – 10 points. c) More than 6 projects – 15 points.
<b>3. Technical Proposal &amp; Presentation</b>			
1	<b>Technical Proposal &amp; Bidder's Presentation on the proposed solution</b>	25	<b>Points will be awarded as follows:</b>  a. Bidder's understanding of the state's requirements and proposed solution & approach – 5 points. b. Presentation of solution with

Sl. No.	Evaluation Criteria	Max. Points	Criteria for Awarding points
			clarity – 5 points. c. Specific nuances brought in to suit the TN education context – 5 points. d. Quality of the Project Manager deployed on the project – 10 points
<b>4. Project Team</b>			
1	<b>Qualification &amp; Professional Experience of Key Personnel</b>	20	<b>Points will be awarded as follows:</b>  Points will be awarded only with respect to the CV and profile furnished for the proposed key personnel to be deployed on the project with relevant experience, as follows:  a. Project Manager (1) – 6 points. b. Web developer (1) – 2 points. c. Android developer (1) – 2 points. d. iOS developer (1) – 2 points. e. DB developer (1) – 2 points. f. Creatives and Graphics designer (1) – 2 points g. Test engineers (2) – 4 points (2 points each).

## D.2. Selection Methodology

The selection of firm will be in accordance with the Quality and Cost Based Selection (QCBS) system:

1. The proposal for the firm will be evaluated against the evaluation criteria mentioned under D1. Only firms with minimum 60 points (out of 100 on pro-rata basis) in the technical evaluation will be considered as "Qualified firm".
2. The Financial Proposal will be opened for only "Qualified Firm".
3. The financial Score will be calculated with Lowest Financial Bid (LFB) being given 100 points and all other bidders price (P) being given Scores in proportion to the LFB out of 100, i.e.  $FP = (LFB/P * 100)$
4. Proposals for the "Qualified firm" during the process of evaluation will finally be ranked according to their combined score of Technical Proposal (TP) and Financial Proposal (FP) scores.

- 
5. The weightage is given to technical (Tw) and financial (Fw) proposals as provided in Data Sheet, Section 2.1.
  6. Combined Total Score = (TP x Tw) + (FP x Fw).
  7. The selected firm shall have the highest combined total score.
  8. The second highest firm shall be kept in reserve and may be invited for negotiation in case the first ranked firm withdraws or fails to comply with requirements, as the case may be.
  9. In the event, if the combined total score is tied then the firm securing the highest technical score will be adjudicated as the Best Value Firm for the award of the project.

---

## Appendix-I: EMD and Performance Bank Guarantee Format

To  
State Project Director,  
Samagra Shiksha Office,  
DPI Campus, College Road,  
Chennai, Tamil Nadu 600006.

WHEREAS \_\_\_\_\_ [Name and address of Consultant] (hereinafter called "the Consultants") has undertaken, in pursuance of your Letter No. dated \_\_\_\_\_ to provide consultancy services to the Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu on terms and conditions set forth in the said letter.

AND WHEREAS it has been stipulated by you in the said letter that the Consultants shall furnish you with a Bank Guarantee by a Nationalized Bank for the sum specified therein as security for compliance with his obligations in accordance with the terms and conditions set forth in the said letter.

AND WHEREAS we have agreed to give the Consultants such a Bank Guarantee.

NOW THEREOF whereby affirm that we are the Guarantor and responsible to you on behalf of the Consultants up to a total of Rs. \_\_\_\_\_/- [amount of Guarantee][in words], such sum being payable in the types and proportions of currencies in which the Contract Price is payable, and we undertake to pay you, upon your first written demand and without cavil or argument, any sum or sums within the limits of [amount of Guarantee] as aforesaid without your needing to prove or to show ground so reasons for your demand for the sum specified therein.

We hereby waive the necessity of your demanding the said debt from the Consultants before presenting us with the demand.

We further agree that no change or addition to or other modification of the terms of the Contractor of the services to be performed there under or of any of the Contract documents which may be made between you and the Consultants shall in any way release us from any liability under this Guarantee, and whereby waive notice of any such change, addition or modification.

The liability of the Bank under this Guarantee shall not be affected by any change in the constitution of the Consultants or of the Bank.

Notwithstanding anything contained herein before, our liability under this Guarantee restricted to **Rs. (Rupees \_\_\_\_\_ only)** and the Guarantee shall remain valid till \_\_\_\_\_ unless a claim or a demand or a request for extension in writing is made upon us on or before \_\_\_\_\_ all our liability under this Guarantee shall cease.

This Guarantee shall be valid for 12 months from the date of a foresaid letter and may be extendable, if required.

Signature and Seal of the Guarantor	In presence of
	1.
Name and Designation: _____	(Name, Signature and Occupation)
Name of Bank	
Address:	2.
Date:	(Name, Signature and Occupation)

---

## **Appendix-IA: Details of EMD**

To  
State Project Director,  
Samagra Shiksha Office,  
DPI Campus, College Road,  
Chennai, Tamil Nadu 600006.

Dear Sir/ Madam,

We, the undersigned, intend to participate as a Bidder for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date].

We have paid the EMD through NEFT mentioning purpose/ subject/ comments as Samagra Shiksha-EMD-bidder name.

The following are our bank details with reference to this EMD.

Online/ bank branch (choose the method):

Bank name:

IFSC:

Bank Account Name:

Bank Account number:

Transaction Reference No.:

If scan/ copy of transaction challan from bank/ transaction receipt of online NEFT transfer has been attached: Yes/ No

If the EMD has to be returned after the procurement process, would the bidder like the EMD to be returned to the bank A/c from which the transfer was made: Yes/ No.

We have read and agree to the terms as mentioned in Clause 11, Instructions to Bidders and Data Sheet regarding EMD.

Yours faithfully,

Authorized Signature [In full and initials]:

Name and Title of Signatory:

Name of Firm:

Address:

---

## **Appendix-II: General Power of Attorney Format for Authorised Signatory**

Know all men by these presents, \_\_\_\_\_ (Name of Company with registration number) do hereby irrevocably constitute, nominate, appoint and authorize \_\_\_\_\_ (Name of the person) and presently residing at \_\_\_\_\_ (Complete Address) who is presently employed with us and holding the position of \_\_\_\_\_ (Title/Designation), as our true and lawful attorney \_\_\_\_\_ (hereinafter referred to as the "Attorney") to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our Proposals[s] for providing \_\_\_\_\_ (Title of the project) including but not limited to signing and submission of all applications, Proposals and other documents and writings, participate in Pre-Applications and other conferences and providing information/responses to Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu, representing us in all matters before the Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu, including negotiations, signing and execution of all Agreements and undertakings consequent to acceptance of our Proposal, and generally dealing with to Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu, in all matters in connection with or relating to or arising out of our Proposal for the said tender and/ or upon award thereof to us and/or till the entering into Agreements with to Samagra Shiksha Office, Department of School Education,, Government of Tamil Nadu.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Attorney/ pursuant to and in exercise of the powers conferred by this General Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHERE OF WE, \_\_\_\_\_ (NAME OF THE COMPANY) THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS GENERAL POWER OF ATTORNEY ON THIS DD/MM/YYYY

This General Power of Attorney shall be effective, binding, and operative till DD/MM/YYYY (for 1 year) if not revoked earlier or as long as the said Attorney is in the service of the Company, whichever is earlier.

I accept,

Name:

Title:

Date:

Place:

Witness 1:

Witness 2:

---

## Appendix-III: Standard Form of Contract for Consultant

### Project Name: Selection of firms for Developing a Management System Application for Model Schools in Tamil Nadu

CONTRACT FILE NO. \_\_\_\_\_

BETWEEN

State Project Director,  
Samagra Shiksha Office,  
DPI Campus, College Road,  
Chennai, Tamil Nadu 600006.

AND

\_\_\_\_\_  
(Name of the Consultant)

Dated:

#### Form of Contract

This CONTRACT (hereinafter called the "Contract for Consultant") is made the *[number]* day of the month of *[month]*, *[year]*, between, on the one hand, the State Project Director, Samagra Shiksha Office, Department of School Education, Government of Tamil Nadu. (Hereinafter called the "Authority") and, on the other hand, *[name of Consultant]* (hereinafter called the "Consultant").

#### WHEREAS

- (a) The Authority has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) The Consultant, having represented to the Authority that it has the required professional skills, expertise and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract.

NOW THEREFORE the parties hereto hereby agree as follows: -

1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - a. The Instructions to Bidders (As per the Section 1 of RfP)
  - b. The Payment Terms (As per Section 4 of RfP)
  - c. Appendices:

Appendix-I: EMD and Performance Bank Guarantee Format

Appendix-IA: Details of EMD

Appendix-II: General Power of Attorney Format for Authorised Signatory

Appendix-III: Standard Form of Contract for Consultant



---

Appendix-IV: Integrity and Avoidance of Conflict of Interest Pact  
Appendix-V: Template for submitting Pre-Bid Queries

2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
- a. The Consultant shall carry out the Services in accordance with the provisions of the Contract; and
  - b. The Authority shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day, month and year first above written.

For and on behalf of

Name:

Signature:

State Project Director,  
Samagra Shiksha Office,  
Department of School Education,  
Government of Tamil Nadu

For and behalf of the Consultant

Name:

(Only authorized representative of Consultant should sign)

Signature:

Name of the Consultant

---

## **Appendix-IV: Integrity and Avoidance of Conflict of Interest Pact**

A bidder and/ or selected bidder must at all times abide by the terms and conditions of this "Integrity and Avoidance of Conflict of Interest Pact".

- A. The Authority requires that the bidder/ entities bidding in a consortium/ selected bidder/ Consultant (hereafter called "the relevant parties" which is defined in detail below) provides professional, objective and impartial advice and at all times hold the Authority's and the State Government's interests' paramount, avoid conflicts with other assignments or its own interests and acts with integrity and without any consideration for future work. "The relevant parties" shall not accept or engage in any assignment that may place it/them in a position of not being able to carry out the assignment in the best interests of the Authority and the Project.

### **Definition of "Relevant Parties" and Applicability of this Pact.**

The principles for the determinants of Conflict of Interest and breach of integrity shall apply to the following "relevant parties" and the following work/ decisions/ issues:

B. Relevant parties:

- (a) every individual functioning under the banner of the bidder and its constituent entities irrespective of whether salaried/ paid by them or working pro bono and
- (b) every funder/ promoter/partner of the bidder and its constituent entities.
- (c) In particular, these principles apply to everyone who works at or with the bidder/ and its constituent entities and associates, including staff and managers (regardless of appointment type), short and extended term consultants and all temporary, casual, contractual, special and coterminous appointments such as research assistants and professionals etc., affiliates, associates, officers, employers or consultants who are working with the bidder and its constituent entities either in their individual capacity or from other organizations for the purpose of this RfP, even though they do not belong to (a) or (b) above. Provided that for (a), (b), (c) above, legal/ natural persons will be affiliates if either one party effectively controls (has more than 25% shareholding in) the other or both effective control (have more than 25% shareholding in) each other or who are being effectively controlled by a common third legal person/ natural person (having more than 25% shareholding in both or either). Provided further that for (a), (b), (c) above, legal/ Natural persons will be associates if either one party directly or indirectly employs the other or both are being directly or indirectly employed by a common third legal person/ natural person.

C. Work/decisions/issues

- (d) All types of evaluative work done related to the RfP and project by the bidder and its constituent entities and all such work done by the government to which the bidder and its constituent entities is privy to during the process.
- (e) All decisions which pertain to current and future functioning of the Authority, records and related projects drawn out of work done under the RfP and this Project by the bidder and its constituent entities.

- 
- (f) Any conflict of interest found to be of substance and materiality raised by persons with respect to (a) to (e) above or by other stakeholders, civil society organizations or other external stakeholders.

## **Conflict of Interest**

### **D. Definition of Conflict of Interest**

"The relevant parties" shall be deemed to have a Conflict of Interest affecting the Selection Process or execution of Contract, if:

- (g) The bidder, its consortium member (the "Member") or Associate (or any constituent thereof) and any other bidder, its consortium member or Associate (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding or ownership interest of a bidder, its Member or Associate (or any shareholder thereof having a shareholding of more than 5 percent of the paid up and subscribed share capital of such Bidder, Member or Associate, as the case may be) in the other Bidder, its consortium member or Associate is less than 5 percent of the subscribed and paid up equity share capital thereof; provided further that this disqualification shall not apply to any ownership by a bank, insurance company, pension fund or a public financial institution referred to in section 4A of the Companies Act, 1956. For the purposes of this clause, indirect shareholding held through one or more intermediate persons shall be computed as follows:
  - (aa) where any intermediary is controlled by a person through management control or otherwise, the entire shareholding held by such controlled intermediary in any other person (the "Subject Person") shall be taken into account for computing the shareholding of such controlling person in the Subject Person; and (bb) subject always to sub-clause (aa) above, where a person does not exercise control over an intermediary, which has shareholding in the Subject Person, the computation of indirect shareholding of such person in the Subject Person shall be undertaken on a proportionate basis; provided, however, that no such shareholding shall be reckoned under this sub-clause (bb) if the shareholding of such person in the intermediary is less than 26 percent of the subscribed and paid up equity shareholding of such intermediary; or
- (h) a constituent of such Bidder is also a constituent of another Bidder; or
- (i) such Bidder or its Associate receives or has received any direct or indirect subsidy or grant from any other Bidder or its Associate; or
- (j) such Bidder has the same legal representative for purposes of this Application as any other Bidder; or
- (k) such Bidder has a relationship with another Bidder, directly or through common third parties that puts them in a position to have access to each other's information about or to influence the Application of either or each of the other Bidders; or
- (l) there is a conflict among this and other consulting assignments of the Bidder (including its personnel and their sub-consultants) and any Associates/ Affiliates. While providing consultancy services to the Authority for this particular assignment, the Consultant shall not take up any assignment that by its nature will result in conflict with the present assignment; or
- (m) a firm which has been engaged by the Authority to provide goods or works or services for a project, and its Affiliates/Associates, will be disqualified from providing consulting services for the same project save and except as per provisions of this RfP, conversely, a firm hired to provide consulting services for

---

the preparation or implementation of a project, and its Members or Associates, will be disqualified from subsequently providing goods or works or services related to the same project, save and except as per provisions of this or the relevant RfP; or the Bidder, its Member or Associate (or any constituent thereof), and the Bidder or Concessionaire, if any, for the Project, its contractor or sub-contractor(s) (or any constituent thereof) have common controlling shareholders or other ownership interest; provided that this disqualification shall not apply in cases where the direct or indirect shareholding or ownership interest of a Bidder, its Member or Associate (or any shareholder thereof having a shareholding of more than 5 percent of the paid up and subscribed share capital of such Bidder, Member or Associate, as the case may be,) in the Bidder or Concessionaire, if any, or its contractor(s) or sub-contractor(s) is less than 5 percent of the paid up and subscribed share capital of such concessionaire or its contractors or sub-contractor(s); provided further that this disqualification shall not apply to ownership by a bank, insurance company, pension fund or a Public Financial Institution referred to in section 4A of the Companies Act, 1956. For the purposes of this sub-clause, indirect shareholding shall be computed in accordance with the provisions of sub-clause (i) above.

- (n) during the execution of the Terms of Reference/Contract, a situation arises in which interests other than those associated with the duty of providing balanced advice, conducting an objective evaluation of data and other material available or taking related decisions, materially interfere with the fulfillment of the Bidder/ Selected Bidder's duty or may give the appearance of interfering materially with this fulfillment. Such interest may, *inter alia*, include a personal interest OR an existing/ past professional engagement of any nature/ in any capacity, with direct/ indirect financial/ professional gains; OR employment currently or in future directly or indirectly OR receipt of a full briefing of the merits or procedural aspect of the advice/ decision/ evaluation from an interested party or/ and indulgence in any activity in bad faith in this regard or otherwise, after the execution of the Contract OR publishing of a paper or speech or otherwise advocating publicly a specific position regarding a decision adverse to the interests of the Authority or Government of Tamil Nadu/ India, manifestly beyond the purview of general academic/ professional opinions concerning the issue; OR actions/ advice leading to unfair advantage to any party during the procurement of these services or its related programs and deliverables at any level of government.

Provided that materiality refers to the risk that the identified conflict is of such a magnitude that it is likely to affect the process, findings, conclusions or recommendations of an advice or evaluation/ a decision or a procedure thereof.

### **Integrity Aspects**

- E. For the purposes of this RfP and Project, any of the following practices will be considered as practices which go against the integrity pact.
- (o) corrupt practice means (i) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the Selection Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any

---

official of the Authority who is or has been associated in any manner, directly or indirectly with the Selection Process or the Project or has dealt with matters concerning the Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Selection Process; or (ii) save as provided herein, engaging in any manner whatsoever, whether during the Selection Process or after the issue of the Letter of Award (LoA) or after the execution of the contract Agreement, as the case may be, with any person in respect of any matter relating to the Project or the LoA or the contract Agreement, who at any time has been or is a legal, financial or technical consultant/ adviser of the Authority in relation to any matter concerning the Project;

- (p) fraudulent practice means a misrepresentation or omission or incomplete disclosure of facts in order to influence the selection process or the execution of a contract in a way which is detrimental to the Authority and includes collusive practices among consultants/bidders (prior to or after submission of proposals) designed to establish prices at artificial, non-competitive levels and to deprive the Authority of the benefits of free and open competition.
- (q) coercive practice means impairing or harming or threatening to impair or harm, directly or indirectly, any person or property to influence any person's participation or action in the Selection Process;
- (r) undesirable practice means (i) establishing contact with any person connected with or employed or engaged by the Authority with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Selection Process; or (ii) having a Conflict of Interest; and
- (s) restrictive practice means (i) forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or (ii) manipulating a full and fair competition in the Selection Process.

Any of the above practices may be singularly referred to as a "Prohibitive Practice" or collectively referred to as "Prohibited Practices"

### **The Policy and its Operation:**

- F. It is the Authority's policy to require that the Consultants observe the highest standard of ethics during the Selection Process and execute such contracts. In pursuance of this policy, the Authority:
  - a. will reject the Proposal for award if it determines that the Bidder has engaged in prohibited practices in competing for the contract in question;
  - b. will declare a Bidder ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the Bidder has engaged in prohibited practices in competing for and in executing the contract.
- G. The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Selection Process and the Project execution. Notwithstanding anything to the contrary contained in this RfP, the Authority will reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in prohibited practices in the Selection Process and the Project execution. In such an event, the Authority will, without prejudice to its any other rights or remedies, blacklist the relevant party for a time period decided by the competent Authority.

- 
- H. Operation of the policy shall be as follows:
- i. Every entity or entities in a consortium shall be impartial, independent and free of any actual or potential conflict of interest and shall desist from any activity impeding the integrity pact. "The relevant parties" shall disclose at the earliest any actual/ potential adverse matter related to the conflict of interest or integrity to the Authority. (S)he may recuse herself/ himself from the proceedings voluntarily after such disclosure, if required, according to the decision of the Authority.
  - ii. Any party may challenge any person(s) under the applicability section in this Appendix to the RfP on account of breach/ non-disclosure/ non-recusal after disclosure related to matters of conflict of interest and integrity within 3 weeks of such party gaining such knowledge OR of joining duty/ service by the challenged person(s) for providing advice in the context of this RfP, whichever is later. The challenged person may voluntarily withdraw from the assignment under this RfP, if (s)he agrees to the challenge.
  - iii. A final and binding decision on such breach/ non-recusal/ non-withdrawal/ non-resignation following a relevant disclosure/ revelation of relevant fact or challenge shall be taken by the Authority. An adverse decision in this regard by the authority, shall result in the dismissal of the challenged person and the relevant entity/ bidder from the bid process and the project, debarment for 5 years of the relevant entities from engagements with any governments with the territory of Tamil Nadu and debarment of any related party from participating in any of the related government procurement procedure or if such information is received late, invalidation of the related party's such proposal as *void ab initio*; as decided by the authority. If otherwise, the person shall continue with his duties/ assignment.
  - iv. The advice/ decisions/ evaluations done by the Authority till such date of decision regarding breach/ recusal/ withdrawal/ dismissal shall be valid except for the fact that the advice/ decision/ evaluations or contribution towards advice/ decisions/ evaluations and the preparations and the interventions during the preparation of the decisions/ evaluations of such recused/ withdrawn/ challenged person shall not be valid.

### **Competent Authority**

- I. The Authority is competent to determine materiality and arrive a decision on whether a conflict of interest and the breach of integrity is proved or not.

### **Certification**

- J. We hereby certify that our Entity/Entities have been funded from money earned through legitimate means from known sources and such funding has been verified for compliance with the applicable laws of India at all times and also that our international funding, if any, has been FCRA compliant. We shall continue with our due diligence regarding funding in a similar manner for this Project and all other Projects that we are and will be executing currently and in the future. We shall submit to any verification as required by the Authority or the Government of Tamil Nadu/India or its representatives in this regard.
- K. We hereby certify that all relevant parties related to this Application do not attract the provisions of this pact and all of us shall abide by all the terms and conditions as listed in this "Integrity and Avoidance of Conflict of Interest Pact" at all times.

---

**IN WITNESS WHEREOF THE ENTITIES NAMED BELOW HAVE EXECUTED AND DELIVERED THIS PACT AND CERTIFICATION ON THIS THE \_\_\_\_ DAY OF \_\_\_\_ 2022.**

SIGNED, SEALED AND DELIVERED For and on behalf of:		
Entity 1st Name	Entity 2nd Name	Entity 3rd Name
Signature	Signature	Signature
Name	Name	Name
Designation	Designation	Designation
Address	Address	Address
In the presence of:		

1.

2.

Place:

---

## Appendix V: Template for Submission of Pre-Bid Queries

*(Note: All pre-bid queries/ clarifications shall be populated into this template and uploaded as a document with the relevant information onto the link mentioned in clause 15.2)*

### Name of Organisation:

Sl. No.	Page No.	Point No.	Existing Clause	Clarification/ Query/ Proposed Change
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				